

# Cottage Industry to Factories? The Effects of Electrification on the Macroeconomy

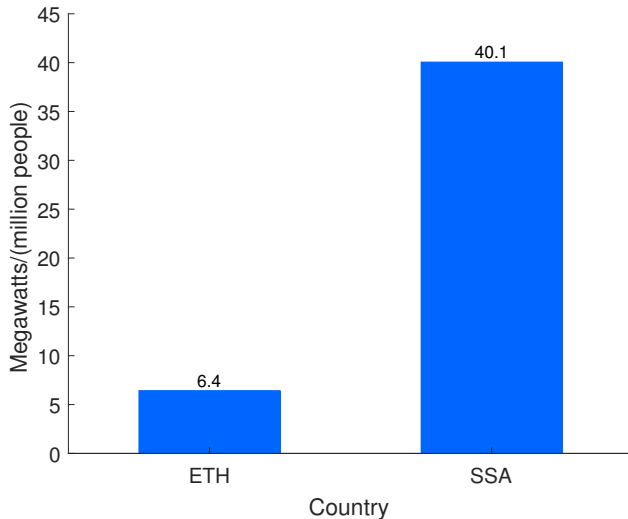
Stephie Fried<sup>a</sup> and David Lagakos<sup>b</sup>

<sup>a</sup>Arizona State University, <sup>b</sup>UCSD and NBER

Econometric Society Winter Meetings  
January 4-6, 2019

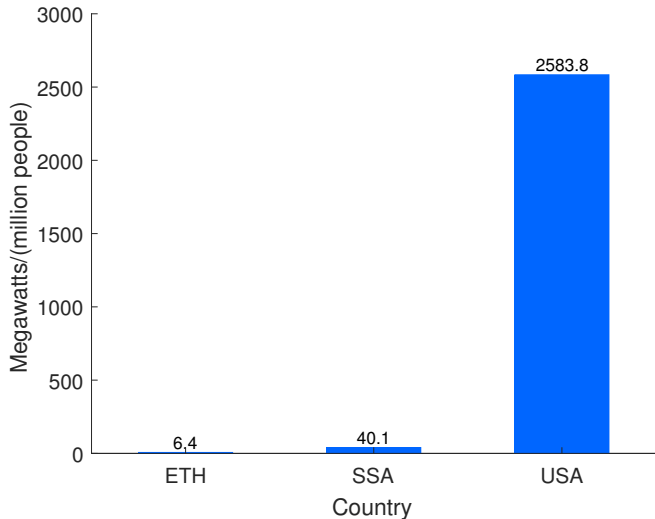
## Electric Generation Capacity Per Capita in 2000

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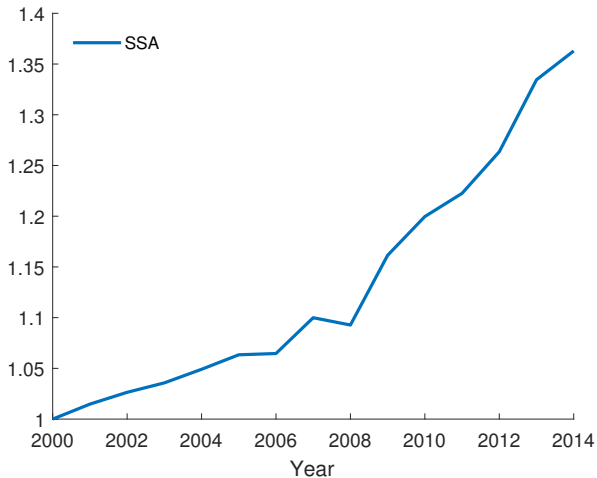
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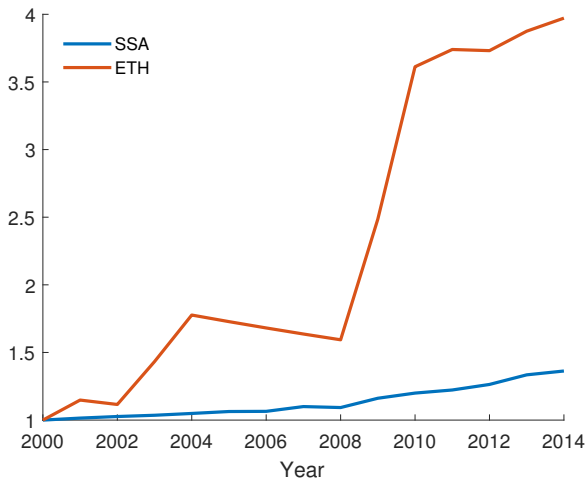
## Increase in Generation Capacity Per Capita Since 2000

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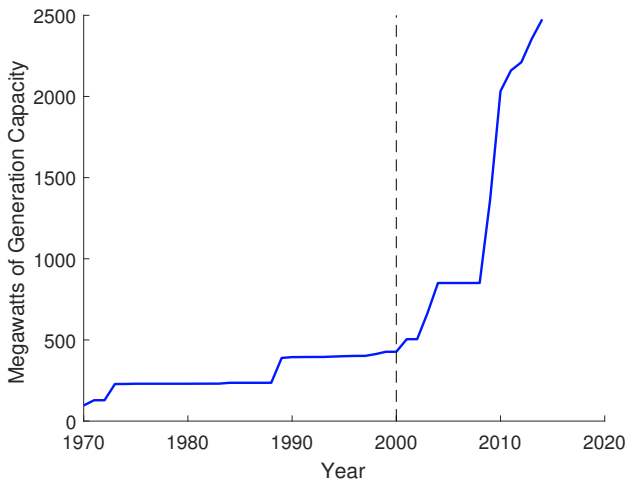
## Increase in Generation Capacity Per Capita Since 2000

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## Generation Capacity in Ethiopia: 1970-2014

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## What Are the Macro Effects of Electrification?

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### ① Intensive margin

- Firms with grid connections get more electricity
- Fewer power outages

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- More firms produce with electricity



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### ③ Capital accumulation

- Electricity increases  $MP_k \Rightarrow$  HHs accumulate more capital
- More capital  $\Rightarrow$  higher labor productivity

## What We Do

- General equilibrium macro model with all three channels
- Calibrate to match the Ethiopian economy in 2000
- Simulate the observed increases in electricity from 2000-2014

## Micro Studies of the Effects of Electrification

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### ① Intensive margin

- Allcott, Collard-Wexler, O'Connell (2016)
- Effects of power outages on manufacturing firms in India
- Eliminating outages increases revenue 5-10 percent

## Micro Studies of the Effects of Electrification

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- Effects of grid expansions in Indonesia on firm entry and exit
- Substantial increases in the number of manufacturing firms

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### 3 Regional analyses

- Lipscomb, Mobarak, Barham (2013)
- County-level effects of increase in hydropower dams in Brazil
- Large effects on housing prices and HDI
- Migration  $\Rightarrow$  can't infer aggregate effects

## Model: Three Key Features

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### ① Structural change

- Traditional sector: produce output with capital and labor
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- Demand  $>$  supply  $\Rightarrow$  power outage

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### 2 Grid electricity is rationed

- Prices do not adjust to clear markets
- Demand  $>$  supply  $\Rightarrow$  power outage

### 3 Firms can generate their own electricity

- More expensive
- Perfect substitute (a kwh is a kwh, regardless of the source)



## ① Measure 1 of identical households

- Infinitely lived
- Consume final good and save

## ② Measure $N_t$ of heterogeneous entrepreneurs

- Live for one period
- Produce final good

## ③ Government

- Produces grid electricity
- Natural monopoly; geopolitical externalities; appropriation risk

## Entrepreneur Productivity and Entry

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Pay entry cost to operate:  $A\Omega$

- Cost scales with TFP (Bollard, Klenow, and Li 2016)

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$$G(z) = 1 - \left(\frac{1}{z}\right)^\lambda$$

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Modern sector entry

- Pay entry cost again to operate in the modern sector
- Otherwise, operate in the traditional sector

## Production Technology

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Traditional sector

$$y_i^t = Az_i^{1-\eta} (k_i^\alpha l_i^{1-\alpha})^\eta$$

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## Two Ways an Entrepreneur Can Get Electricity

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- 1 Purchase electricity from the national electric grid,  $e_i^g$ 
  - Limited and un-predictable
  - Grid electricity is available fraction  $\nu$  of the period

$$\text{electricity supply} = (\text{electricity demand}) \times \nu$$



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- 2 Generate their own electricity:  $e_i^s$ 
  - Generator capital:  $k_i^s$
  - Units of final good:  $y_i^s$

$$e_i^s = A^s \min[k_i^s, \chi y_i^s]$$

- Variable of self-generated electricity  $>$  price of grid electricity

## Profits

Traditional sector

$$\pi_i^t = y_i^t - wl_i - Rk_i$$

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## Profits

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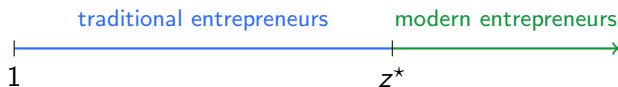
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### Modern sector

$$\pi_i^m = y_i^m - wl_i - Rk_i - Rk_i^s - y_i^s - p^g e_i^g$$

## Structural Change: Modern Sector Entry Decision

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Entrepreneurs with  $z_i > z^*$  enter the modern sector:

$$\pi^t(z^*) = \pi^m(z^*) - A\Omega$$

## Government Produces Grid Electricity

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Invests in grid capital and produces electricity

$$K_{t+1}^g = (1 - \delta)K_t^g + I_t^g \quad E^g = A^g K^g$$

Fixed grid electricity price

$$p^g = MC$$

Government finances investment with lump-sum taxes on HHs

$$I^g = p^g E^g + T$$

## Household Optimization

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$$\max_{c_t, k_{t+1}} \sum_{t=0}^{\infty} \beta^t \left( \frac{c_t^{1-\sigma}}{1-\sigma} \right)$$

subject to

$$c_t = w_t + (R_t + 1 - \delta)k_t - k_{t+1} + \pi^t + \pi^m - A\Omega(N_t + N_t^m) - T_t$$

## Calibration

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### Goal

- Match the Ethiopian economy in 2000

### Two steps

- 1 Take some parameters directly from data/literature
- 2 Choose other parameters to match a set of targets



## Direct Calibration

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| Parameter                | Value | Source                 |
|--------------------------|-------|------------------------|
| Span of control: $\eta$  | 0.85  | Midrigan and Xu (2014) |
| Capital share: $\alpha$  | 0.33  | Gollin (2002)          |
| Depreciation: $\delta$   | 0.06  | Data                   |
| Entry cost: $\Omega$     | 1     | Assumption             |
| Grid productivity: $A^g$ | 1     | Assumption             |

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## Main Data

### Quantity and cost of electric power generation

- PLATTS World Power Plants Data Base
- Technical and Economic Assessment of Grid, Mini-Grid, and Off-Grade Electrification Technologies (World Bank, 2006)

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### Ethiopia manufacturing surveys: 2001/2002

- Medium and large scale manufacturing ← Modern
- Small scale manufacturing ← Modern
- Cottage/handicraft manufacturing ← Traditional

## Method of Moments

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| Parameter                     | Value | Target                          |
|-------------------------------|-------|---------------------------------|
| Generator efficiency: $\chi$  | 4.73  | (variable self)/ $p^g = 1.9$    |
| Generator productivity: $A^s$ | 1.05  | (AC self)/ $p^g = 3.18$         |
| Grid capital: $K_{2000}^g$    | 0.09  | $K^g/K = 0.0249$                |
| Leontief parameter: $\mu$     | 0.90  | Modern electricity share = 0.16 |
| Pareto parameter: $\lambda$   | 2.50  | Frac modern labor = 0.13        |
| Modern productivity: $A^m$    | 1.43  | Frac modern firms = 0.033       |
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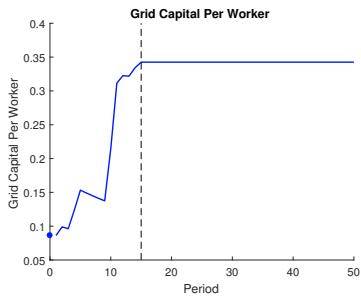
## Quantitative Exercise

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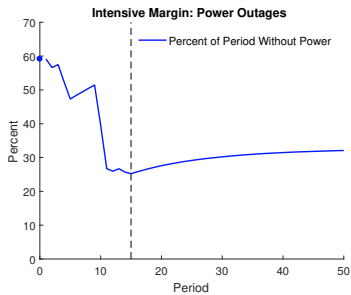
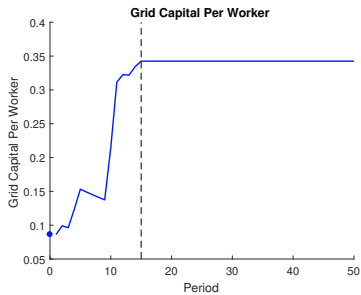
- Begin in year 2000 steady state
- Shock economy each year from 2000-2014 with observed per capita increase in grid electricity capital
- Transition to new SS with 2014 levels of electricity per capita

## Aggregate Effects of Electrification (1)

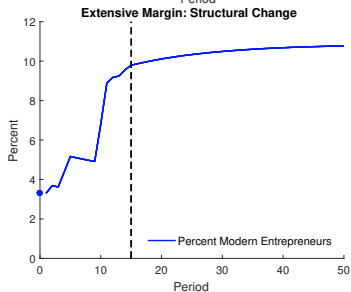
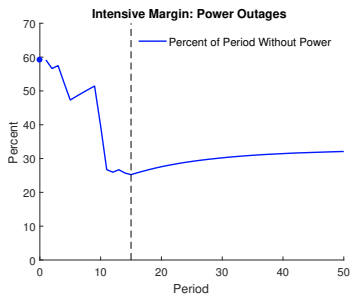
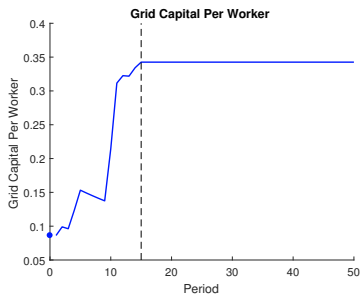
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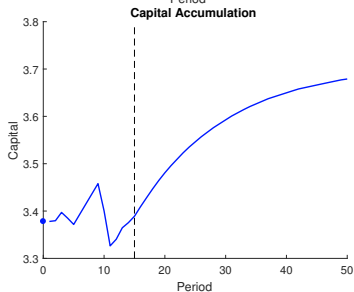
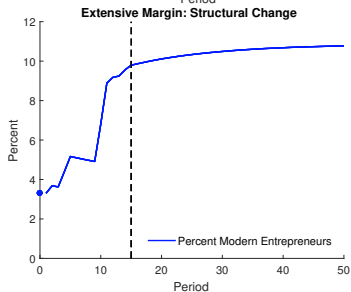
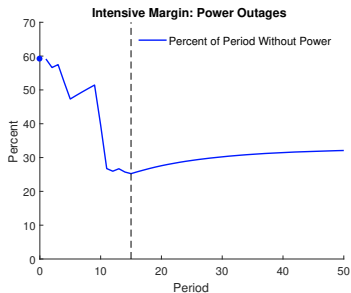
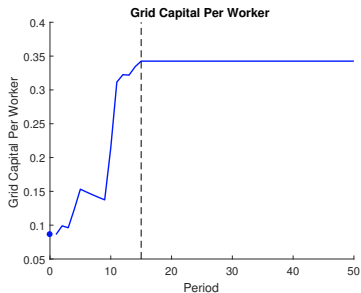
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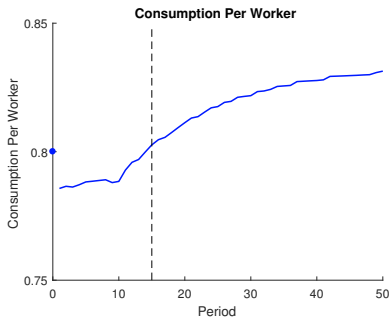
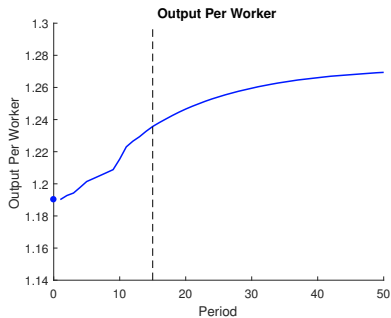


# Aggregate Effects of Electrification (1)



## Aggregate Effects of Electrification (2)

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## Welfare Effects of Electrification

### Consumption Equivalent Variation

| Steady State | Transition |
|--------------|------------|
| 4.20         | 0.89       |



## Decomposition

---

### Steady State Effects

|           | $\% \Delta Y^t$ | $\% \Delta Y^m$ | $\% \Delta Y$ |
|-----------|-----------------|-----------------|---------------|
| Benchmark | -19.8           | 135.0           | 6.9           |

## Decomposition

### Steady State Effects

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| Benchmark        | -19.8           | 135.0           | 6.9           |
| Intensive margin | -2.4            | 17.3            | 1.8           |

- Intensive margin:  $v = v_{2014}$ ,  $N^t = N_{2000}^t$ ,  $N^m = N_{2000}^m$

## Decomposition

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## Comparison to Micro Studies

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Allcott, Collard-Wexler, O'Connell (2016) experiment

- Reduce power outages by 7.2 percentage points
- Partial equilibrium: hold prices and entry constant
- Modern firms only

Increase in modern firm output (percent)

|          |                       |
|----------|-----------------------|
| Ethiopia | Allcott et al. (2016) |
| 4.9      | 5-10                  |

## The Effects of Electrification on the Macroeconomy

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- Substantial increases in output per worker
- Intensive margin: existing modern firms get more electricity
  - Explains  $\approx 1/4$  of increase in output per worker
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