Structural Behavioral Models for Rights-Based Fisheries

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Abstract

Rights-based management is prevalent in today's developed-world fisheries, yet spatiotemporal models of fishing behavior do not reflect such institutional settings. We develop a model of spatiotemporal fishing behavior that incorporates the dynamic and general equilibrium elements of catch-share fisheries. We propose an estimation strategy that is able to recover structural behavioral parameters through a nested fixed-point maximum likelihood procedure. We illustrate our modeling approach through a Monte Carlo analysis and demonstrate its importance for predicting out-of-sample counterfactual policies.

Keywords: structural econometrics, rights-based fisheries, discrete choice models

1 1. Introduction

The governance of many nation states' fisheries has been transformed in recent decades—from the "tragedies" of open access and input regulation to a range of governance structures based upon individual or collective extractive rights. By one estimate, approximately 20% of global catch comes from fisheries managed under individual transferable quotas (Costello

and Ovando, 2019)—a number that only partially accounts for the full spec-7 trum of rights-based management approaches, including fishing cooperatives 8 (Deacon, 2012) or TURFs (Wilen et al., 2012). Rights-based management 9 (RBM) is particularly common in the Global North where it is facilitated 10 by strong scientific input and adequate governance. RBM, in combination 11 with scientifically-based quotas and sound enforcement, has played a promi-12 nent role in reversing overfishing and improving economic efficiency in many 13 fisheries (Worm et al., 2009; Grafton et al., 2006; Hilborn et al., 2005). 14

Despite these successes, RBM has not reduced the role of fisheries man-15 agers to merely conducting stock assessments and setting seasonal quotas. 16 Catch shares, especially individual quotas, may leave significant in-season 17 externalities unaddressed (Boyce, 1992; Costello and Deacon, 2007), forcing 18 managers to deploy additional management measures to address concerns 19 such as growth overfishing or in-season rent dissipation. Furthermore, many 20 of the concerns of ecosystem-based management—e.g., protection of spawn-21 ing stocks or vulnerable life stages, reducing external impacts on unfished 22 stocks or species of conservation concern, and habitat protection—are out-23 side the scope of most RBM systems (Holland, 2018). 24

As a result of these concerns, managers use a wide range of tools, including input restrictions, protected areas, time-area closures, and dynamic ocean management (Maxwell et al., 2015), *in addition to* RBM systems. Economists have informed managers of the potential consequences of these actions by developing positive bioeconomic models (e.g., Smith and Wilen, 2003; Hutniczak, 2015; Lee et al., 2017; Holland, 2011; Huang and Smith, 2014) that predict how changes to policy design may change catch, effort, profits, em-

ployment, or ecological impacts. For economists to offer reliable advice, their 32 models must adequately capture the economic decision-making process and 33 contextual variables to provide externally valid predictions across the range 34 of policy/economic/ecological scenarios of interest to managers (Lucas, 1976; 35 Wolpin, 2007; Keane, 2010). If the range of counterfactuals deviates markedly 36 from in-sample conditions, then purely empirical, reduced-form descriptions 37 of fisher behavior will likely be unsatisfactory. Instead, structural models that 38 explicitly model fishers' decision-making process in terms of objective-seeking 39 (e.g., profit or utility-maximizing) behavior under economic, ecological and 40 management constraints are needed (Reimer et al., 2017a,b). 41

The continued adoption of RBM presents a significant challenge to fish-42 eries policy modeling in that the overwhelming majority of empirical models 43 used to inform in-season management measures fail to consider the implica-44 tions of individualized (and often transferable) catch rights within a season. 45 Catch share fisheries define individualized (or sometimes cooperative-based) 46 quota constraints, which create a shadow value reflecting the opportunity 47 cost of the quota. Within-season trading of seasonal quota harmonizes these 48 shadow values through the coordinating mechanism of a shared lease market. 40 Experience has demonstrated that in-season behavior is often drastically al-50 tered by catch shares. This is particularly likely in terms of the allocation of 51 fishing "effort" in both space and time (Reimer et al., 2014; Abbott et al., 52 2015; Birkenbach et al., 2017; Miller and Deacon, 2017). Fishers may spread 53 their effort temporally and reallocate where they fish to enhance revenues or 54 reduce costs. More complex patterns may emerge in multispecies catch-share 55 fisheries as vessels utilize space and time to maximize the profit associated 56

with their quota portfolios. However, the current range of economic simulation models in fisheries have been specified and calibrated under preceding conditions of regulated open or limited access. As such, these models do not capture the theoretical *mechanisms* by which incentives under RBM affect fishers' in-season behavior, with the result that their predictions could be highly misleading.

There is a rich economic literature on the modeling of the spatiotemporal 63 behavior of fishers (e.g., Eales and Wilen, 1986; Holland and Sutinen, 2000; 64 Smith, 2005; Haynie et al., 2009; Hicks and Schnier, 2010; Abbott and Wilen, 65 2011). The dominant modeling approach in these papers is the static random 66 utility maximization (RUM) model, which assumes that individual fishers 67 choose from a set of discrete fishing sites in order to maximize their expected 68 utility, where the expected utility of selecting a fishing site is modeled (among 69 other factors) as a function of expected revenue and the distance from a 70 fisher's current location. Observed fishing location choices are then used to 71 estimate the RUM model, which can then be used to predict the effects of 72 regulations on the amount and spatial distribution of fishing effort, harvest, 73 revenues, and welfare. 74

The static RUM approach has been useful for examining the spatiotemporal behavior of fishermen in fisheries with insecure rights to seasonal catch. However, we argue that it is generally inadequate for estimation and prediction in RBM fisheries. The reason lies in the fact that seasonal individualized quotas define a set of evolving, state-contingent shadow prices for quota usage throughout the season. Dynamic profit maximization requires that these opportunity costs of quota should be subtracted from the ex-vessel price of

harvest. Instead, they are lacking altogether in the estimation and prediction 82 of static RUM models. The omitted nature of lease prices has several impor-83 tant implications. The absence of lease prices from expected revenues in the 84 RUM leads to a form of omitted variable bias (or, alternatively, non-classical 85 measurement error)—shrinking the coefficient on expected revenues towards 86 zero and creating indeterminate biases for the coefficients of other included 87 These biases could jeopardize the estimation of shadow values variables. 88 (e.g., Abbott and Wilen, 2011; Haynie et al., 2009) or welfare estimates. In 89 principle, estimation bias could be eliminated by including high-frequency 90 lease-price data in the model; however, thin markets combined with confi-91 dentiality concerns rarely allow this. 92

To address these shortcomings, we develop an estimation approach for 93 RUM models under RBM institutions that provides consistent estimates of 94 structural model parameters while also satisfying the need to impute lease 95 prices for out-of-sample scenarios. Our model of spatiotemporal fishing be-96 havior incorporates the dynamic and general equilibrium elements of fisheries 97 with tradable short-term rights of annual catch entitlements. The key innova-98 tion of our approach is the introduction of an annual lease-market for quota, gc which we model as a pure exchange economy with a rational expectations 100 equilibrium. Fishers are assumed to be forward-looking within the season and 101 form expectations over future quota usage when considering contemporane-102 ous quota supply and demand decisions. Under the assumption of rational 103 expectations, each fisher's stochastic dynamic programming (SDP) problem 104 reduces to a period-by-period static maximization problem given a set of 105 equilibrium quota prices. The intuition for this result is straightforward—all 106

necessary information regarding quota scarcity is embedded in the equilib-rium quota price.

We propose and demonstrate an estimation strategy — dubbed the rational-109 expectations RUM (RERUM) — that is able to recover structural behavioral 110 parameters, even if quota-market prices are unobserved. The introduction of 111 the quota-lease market drastically simplifies the process of recovering struc-112 tural parameters because we do not have to solve a SDP problem through 113 recursive methods. Instead, we solve a fixed-point problem to determine the 114 equilibrium lease prices in every period, which does not suffer from the curse 115 of dimensionality because the dimensions of the problem increase linearly, 116 as opposed to exponentially, with the number of quota-constrained species. 117 Thus, we are able to solve the behavioral model exactly and recover the struc-118 tural parameters through a nested fixed-point (NFXP) maximum likelihood 119 procedure (Rust, 1987). We conduct numerical simulations to demonstrate 120 how our model can be used for ex ante evaluation of fishery policies, such as 121 spatial closures or TAC reductions. We illustrate this point through a Monte 122 Carlo analysis and investigate data-generating environments for which our 123 approach matters most for out-of-sample predictions. 124

Our simulation results show the utility of the RERUM model for both parameter estimation and out-of-sample prediction. In terms of estimation, we find that substitution of high-resolution lease prices as data into the static RUM is able to mimic the performance of the RERUM. However, imputing annual average prices—which are much more commonly available— offers only a partial mitigation of the bias, since it fails to capture dynamic adjustments of behavior within the season. Furthermore, even if high-resolution lease price are available to consistently estimate the RUM model, prediction for out-of-sample scenarios requires the imputation of counterfactual lease prices that are consistent with the stochastic production environment *and* the alterations to market, ecological, or policy conditions embodied in the scenario. The market simulator at the core of the RERUM model provides this link in a way that is both consistent with the structure of fishers' dynamic decision problem and computationally feasible.

The course of the paper is as follows. Sections 2 and 3 present the struc-139 tural behavioral model and the estimation strategy of the RERUM estimator. 140 Section 4 simulates the structural model with known parameter values, but 141 under different biological scenarios, to show the utility of the RERUM model 142 for out-of-sample prediction under realistic policy changes, such as quota 143 reductions and spatial closures. Section 5 provides Monte Carlo simulation 144 evidence of the estimation performance of the RERUM model in compari-145 son to reduced-form alternatives. It also shows the predictive utility of the 146 RERUM model in comparison to these alternatives. Section 6 concludes the 147 paper. 148

¹⁴⁹ 2. Conceptual Approach

Our objective is to build a model of within-season fishing behavior that generates externally valid *ex ante* predictions of fishery policies in a multispecies catch-share fishery. This prospective model must be *structural* or *mechanistic*, in the sense that it identifies policy-invariant parameters that can be safely transported into "out-of-sample" environments, facilitating the job of *ex ante* prediction (Heckman and Vytlacil, 2007; Heckman, 2010). Structural models achieve this flexibility through explicitly modeling the hypothesized decision process of agents in response to their decision context, usually through a constrained optimization approach. This differs from estimating a reduced-form decision rule in that the latter runs the risk of fragility since underlying ecological, economic, or policy state variables may be subsumed into the estimated reduced form parameters (Fenichel et al., 2013).

Our model must satisfy several criteria. First, it must capture the pri-162 mary within-season mechanisms fishermen use to shape economic returns and 163 catch compositions. While some aspects of input usage (e.g., bait or crew 164 staffing) may be somewhat variable within a season, the primary short-run 165 mechanisms influencing vessel output are where and when to fish (Abbott 166 et al., 2015; Reimer et al., 2017b; Scheld and Walden, 2018). Therefore, the 167 spatial and temporal scale must be sufficiently disaggregated to capture im-168 portant variation that fishermen use to meet their economic objectives and 169 to inform managers of relevant impacts (e.g., catch of target and non-target 170 species or impacts to sensitive habitat). Second, the model must be both dy-171 namic and stochastic. Dynamic models consider that fishermen allocate their 172 portfolio to maximize seasonal returns so that current fishing decisions de-173 pend on expectations of fishery conditions later in the season. Stochasticity 174 implies that planning will not be perfect—catch, and hence quota balances, 175 will not exactly match expectations. Third, the model must easily accom-176 modate realistic changes to management policies—such as catch limits and 177 time/area closures. Finally, estimation and simulation of the model must 178 be achievable from available data with reasonable technology and computing 179 time. 180

Our modeling approach is not the first to include dynamic and stochastic 181 elements of spatiotemporal fishing behavior. Indeed, fishing location choice 182 models have been extended previously to include elements of dynamic plan-183 ning within the trip (Curtis and Hicks, 2000; Curtis and McConnell, 2004; 184 Hicks and Schnier, 2006, 2008). These studies expand the myopic utility 185 maximization assumption to consider the logistical problem of the optimal 186 trajectory of fishing locations given that the current location choice affects 187 the cost of access to other locations later in the trip. Optimal intra-trip loca-188 tion selection is therefore cast as a dynamic programming problem, with esti-189 mation of model parameters coinciding with the solution (Hicks and Schnier, 190 2006, 2008) or approximation (Curtis and Hicks, 2000; Curtis and McConnell, 191 2004) of the dynamic programming problem. Such models, however, do not 192 capture the overriding dynamic concern that we would expect to emerge un-193 der catch shares—the management of a portfolio of quotas over the course 194 of an entire season, where the state variables that provide the information 195 set for fishermens decisions (i.e., expected catch, quota balances) evolve in 196 a partially stochastic manner. A handful of papers have tackled seasonal 197 fishing supply decisions dynamically (Provencher and Bishop, 1997; Smith 198 and Provencher, 2003; Huang and Smith, 2014). However, the stochastic 199 evolution of the state variables coupled with the need to solve a fisher's sea-200 sonal optimization repeatedly in the estimation process through stochastic 201 dynamic programming (SDP) has resulted in the imposition of very strong 202 assumptions on the models to maintain computational tractability. This has 203 usually taken the form of severely limiting the number of spatial locations 204 available to fishermen and curtailing the horizon of decision making in order 205

to reduce the "curse of dimensionality." Indeed, while notable advances have been made in reducing these computational burdens, the dimensionality of most applied dynamic discrete choice models remains quite small (Aguirregabiria and Mira, 2010). As we explain below, the coordinating mechanism of the quota lease market allows us to specify production decisions over a realistic spatial and temporal scale and number of state variables (species), thereby satisfying the aforementioned criteria for a useful predictive model.

213 2.1. A model of a catch-share multispecies fishery

Structural models face a trade-off between realism and computational 214 tractability, requiring that modeling decisions preserve realism where it is 215 fundamental to the nature of agents' decision problem and predicted out-216 comes while sacrificing it elsewhere. In our case, the most fundamental 217 decision concerns the modeling of the seasonal quota lease-market, which 218 we assume to be competitive and to clear at the end of the season. That 219 is, fishers are assumed to form expectations over quota lease-prices and treat 220 them as given, even though prices are endogenously determined by the aggre-221 gate behavior of all fishers. Given the incentives embodied in these expected 222 prices, fishers carry out individually optimal "on-the-water" plans by allo-223 cating their effort over a discrete number of fishing sites and time periods. 224 We close the model under the assumption of rational expectations so that 225 equilibrium quota prices are consistent with fishers' beliefs. 226

227 2.1.1. A fisher's dynamic programming problem

Consider agent (i.e., the fisher) i, who has preferences defined over a sequence of states of the world $z_{i,t}$ from period t = 1 until period t = T + 1. In

periods $t \leq T$, agents choose a fishing location $a \in A = \{0, 1, ..., J\}$, where 230 a = 0 represents the option of not fishing. In the final period t = T + 1, the 231 agent buys or sells quota in the leasing market according to their accumulated 232 quota usage. Within-season decisions are driven by agents' expectations of 233 the end-of-season quota lease-market. In any given time period, fishers must 234 account for the opportunity cost of using quota—whether it is best to use 235 quota today for the profits it generates or preserve it for sale in the compet-236 itive quota market. The problem is stochastic because fishers do not know 237 exactly what they (or others) will catch at each location and time period, and 238 thus, they form expectations over fleet-wide catch realizations and the result-239 ing end-of-season quota lease prices. We assume that the number of fishers is 240 large enough that any single fisher perceives their effect on aggregate harvest 241 and the quota lease price as negligible. Therefore, fishers' expectations of 242 quota prices are formed exogenously to their own decisions. 243

We make a number of simplifying assumptions for the sake of tractabil-244 ity. First, the state of the world at period t for agent i is assumed to con-245 sist of two components: $z_{i,t} = (x_t, \varepsilon_{i,t})$. The subvector $\varepsilon_{i,t}$ is private in-246 formation known only by agent i at the time of decision. The subvector 247 $x_t = (x_{1,t}, ..., x_{N,t})$ contains state variables that are common knowledge to 248 all N agents at the time of decision. For our application, $x_{i,t}$ represents an 249 agent's S-dimensional vector of cumulative catch prior to making a decision in 250 period t: $x_{i,t} = f_x(x_{i,t-1}) = \sum_{k=1}^{t-1} y_{i,k} = x_{i,t-1} + y_{i,t-1}$, where $y_{i,t} = Y(a_{i,t}, \xi_{i,t})$ 251 represents fisher *i*'s S-dimensional vector of catch in period t.¹ The term $\xi_{i,t}$ 252

¹In practice, the time index t and time-invariant individual characteristics can also be components of the state vector $x_{i,t}$, but we omit them here for the sake of simplicity.

represents the stochastic component of catch, which we assume to be serially uncorrelated and unknown to any fisher at the time a decision is made in period t.

Second, we assume that an agent's contemporaneous utility function for location $a_{i,t}$ is additively separable in the observable and unobservable components:

$$U(a_{i,t}, z_{i,t}) = \begin{cases} u(a_{i,t}, p'y_{i,t}) + \varepsilon_{i,t}(a_{i,t}) & \text{if } t \in \{1, ..., T\} \\ u(0, w'(\omega_i - x_{i,T+1})) & \text{if } t = T+1, \end{cases}$$
(1)

where ω_i denotes a vector of quota endowments possessed by fisher *i* at the beginning of the season, *w* denotes a vector of quota-lease prices, and *p* denotes a vector of ex-vessel prices. An agent's utility in the final period T+1is evaluated at port (a = 0) with revenue equal to the value of their remaining endowment of quota.² For simplicity, we further assume that fishers are riskneutral so that revenue enters utility linearly and is additively separable from the rest of utility.

Third, we assume that the unobserved state variables $\varepsilon_{i,t}$ are independently and identically distributed (iid) across agents, time, and locations, and have an extreme-value type 1 distribution that is common knowledge across fishers.

Fourth, we assume that catch y is independent of the unobserved state variables ε and the observed endogenous state variables x, conditional on

²It can be shown that the indirect utility function in period T+1 follows from an agent choosing consumption and an amount of quota to maximize utility, subject to a budget constraint (see section Appendix B for details).

the location choice a. This assumption implies that the stochastic compo-272 nent of catch ξ is conditionally independent of past, present, and future 273 values of ε and x, so that: $E(y_{i,t} \mid a_{i,t}, x_{i,t}, \varepsilon_{i,t}) = E(y_{i,t} \mid a_{i,t})$. Practically 274 speaking, this assumption has several implications. First, a fisher's private 275 information about a location choice does not affect catch (or expectations of 276 catch) once the fisher's choice has been made—i.e., private information only 277 influences catch by influencing a fisher's choice. Second, cumulative catch, 278 as reflected in x_t , does not influence the distribution of contemporaneous 279 catch—i.e., within-season spatiotemporal stock dynamics are exogenous to 280 fishing behavior. Finally, this assumption also implies that the next-period 281 cumulative catch $x_{j,t+1}$ of any fisher j is independent of fisher i's current pe-282 riod unobserved state variable $\varepsilon_{i,t}$, conditional on the values of the decision 283 $a_{i,t}$ and state variable $x_{i,t}$. Together, these assumptions define what is often 284 referred to as the dynamic programming (DP) conditional logit model (Rust, 285 1987). 286

In periods $t \leq T$, an agent observes the vector of state variables $z_{i,t}$ and chooses an action $a_{i,t} \in A$ to maximize expected utility

$$E\left(\sum_{j=0}^{T+1-t} U\left(a_{i,t+j}, z_{i,t+j}\right) \; \middle| \; a_{i,t}, z_{i,t}\right).$$
(2)

The decision at period t affects the evolution of future values of the state variables $x_{i,t}$, but the agent faces uncertainty about these future values due to the unknown nature of future catch. The agent forms beliefs about future states, which are objective beliefs in the sense that they are the true transition probabilities of the state variables. By Bellman's principle of optimality, the value function during the fishing periods $t \leq T$ can be obtained using the ²⁹⁵ recursive expression:

$$V(z_{i,t}) = \max_{a \in A} \left\{ U(a, z_{i,t}) + E_z \left(V(z_{i,t+1}) \mid a, z_{i,t} \right) \right\},$$
(3)

where E_z denotes the expectations operator with respect to the state vector $z_{297} = z^{3}$

Unfortunately, there is typically no analytical form for the expected value 298 function, and computationally expensive numerical and recursive methods 299 are often needed to solve the Bellman equation instead. The restrictions these 300 methods place on the dimensionality of the state space have often limited 301 the empirical relevance of dynamic programming models of fisher behavior. 302 Thankfully, the assumptions underlying the DP conditional logit model imply 303 that fisher *i*'s optimal decision rule in each period is dramatically simplified 304 if fishers possess a vector of "shadow prices" reflecting the expected marginal 305 value of additional quota for each species in the fishery given current quota 306 usage, w_t . Given transferability of quota across fishers in a fluid within-season 307 market, these shadow prices are harmonized across fishers and equivalent to 308 the expected end-of-season lease prices. Conditional on these lease prices, 309 the solution of Eq. (3) takes on a simple, static form:⁴ 310

$$\alpha(z_{i,t} \mid w_t) = \operatorname*{argmax}_{a \in A} \left\{ u \left(a, \left(p - w_t \right)' E \left(y_{i,t} \mid a \right) \right) + \varepsilon_{i,t} \left(a \right) \right\}.$$
(4)

The policy function has a simple analytical form that does not depend on the endogenous state variable $x_{i,t}$. Rather, it depends only on the fisher's

³Note that we do not include a discount factor. ⁴See Appendix C for a formal derivation.

current private information $\varepsilon_{i,t}$ and the expected quota-lease price w_t , both of which are exogenous. Intuitively, the quota-lease price embeds all relevant information regarding expected future quota scarcity needed to inform the present-day decision.⁵ Functionally, this means that, given a perceived quota-lease price, the location-choice problem in equation (2) reduces to a tractable period-by-period static maximization problem that does not require recursively solving the Bellman equation.

320 2.1.2. Rational Expectations Equilibrium Quota Prices

Eq. (4) presents a fisher's optimal decision rule for a given quota-lease 321 price at a point in time w_t . Fishers determine their optimal location choices 322 over the course of the season given perceived quota prices w_t as specified by 323 the policy function $\alpha(z_{i,t} \mid w_t)$ in equation (4). In this sense, quota prices 324 determine fisher behavior. At the same time, given fishers' decision rules 325 $\alpha(z_{i,t} \mid w_t)$, the end-of-season quota market determines expected quota prices 326 in each period so that aggregate fisher behavior determines the equilibrium 327 quota prices. Rational expectations states that the market-clearing quota 328 prices implied by fisher behavior are the same as the quota prices on which 329 fishers' decisions are based. That is, the market-clearing equilibrium quota 330 prices are consistent with fishers' quota-price expectations. 331

The expected quota-price vector w_t is determined by a competitive market equilibrium in the final period T + 1. Let $X_t = \sum_{\forall i} x_{i,t}$ denote the vector of fleet-wide cumulative catch at the beginning of period t for all species and let

⁵The policy function in equation (4) takes on a similar form to the utility function used by Miller and Deacon (2017).

³³⁵ $\Omega = \sum_{\forall i} \omega_i$ denote the vector of fleet-wide quota endowments for all species. ³³⁶ Then the end-of-season excess demand for quota for species *s* can be written ³³⁷ as $e_s = X_{s,T+1} - \Omega_s$. In any given period $t \leq T$, a fisher does not know with ³³⁸ certainty what the demand for quota will be at the end of the season; thus, ³³⁹ fishers form expectations over end-of-season excess demand given a perceived ³⁴⁰ w_t and the state of the world in period *t*:

$$E(e_s \mid w, x_t) = E(X_{s,T+1} \mid w_t, x_t) - \Omega_s$$

=
$$\left[\sum_{k=t}^T \sum_{\forall i} \sum_{\forall a \in A} f(a \mid w_t) E(y_{i,s,k} \mid a)\right] + X_{s,t} - \Omega_s,$$
(5)

where $f(\cdot)$ denotes the probability mass function for the discrete locationchoice variable *a* and the bracketed term represents the expected catch for all fishers in the remaining periods.⁶ Given the assumption that fishers know the distribution of private information for all agents, $f(\cdot)$ can be derived by integrating the policy function (4) over the unobserved state variable:

$$f(a \mid w) = \int I[\alpha(z \mid w) = a]g(\varepsilon)d\varepsilon,$$

where $I[\cdot]$ is an indicator function and $g(\cdot)$ is the probability density function of ε . The expected equilibrium quota-lease prices in period t can then be

⁶For simplicity, we have implicitly assumed that a fisher forms their expectation of excess demand before they observe their private information ε . For a large number of fishers, as we've assumed here, this has a negligible influence on our results; it is, however, trivial to relax this assumption at the cost of model presentation.

³⁴⁸ defined as those that satisfy the following market-clearing conditions:

$$E(e_s \mid w_t, x_t) = 0 \quad \text{for} \quad w_{s,t} > 0$$

$$E(e_s \mid w_t, x_t) \le 0 \quad \text{for} \quad w_{s,t} = 0.$$
 (6)

That is, in equilibrium, prices will adjust so that positive prices achieve zero expected excess quota demand for scarce species, while prices fall to zero for species in excess supply (i.e., "free goods"). The equilibrium quota prices that solve the market-clearing conditions in the system of equations (6) are thus a function of the observed (and common knowledge) state of the world in period t. We denote the equilibrium quota-lease price vector as $\tilde{w}(x_t)$.

Under the assumption of rational expectations, fishers' beliefs are consistent with the market-clearing conditions in (6). Thus, to close the rational expectations model, we substitute the equilibrium quota prices $\tilde{w}(x_t)$ into a fisher's optimal decision rule:

$$\alpha(z_{i,t}) = \operatorname*{argmax}_{a \in A} \left\{ u \left(a, \left(p - \tilde{w}(x_t) \right)' E \left(y_{i,t} \mid a \right) \right) + \varepsilon_{i,t} \left(a \right) \right\}, \tag{7}$$

Eq. (7) serves as the basis for our rational-expectations RUM (or RERUM) model.

361 3. Estimation

We wish to estimate a vector of structural parameters in the utility function θ utilizing panel data for N individuals who behave according to the decision model described in Section 2. For every observation (i, t) in this panel dataset, we observe the individual's action $a_{i,t}$, the payoff variable $y_{i,t}$, and the subvector x_t of the state vector $z_{i,t} = (x_t, \varepsilon_{i,t})$. Because the subvector $\varepsilon_{i,t}$ is observed by the agent but not by the researcher, $\varepsilon_{i,t}$ is a source of variation in the decisions of agents conditional on the variables observed by the researcher. It is the model's econometric error, which is given a structural interpretation as an unobserved state variable.

Assuming that the data are a random sample over individuals, the loglikelihood function is $\sum_{i}^{N} l_{i}(\theta)$, where $l_{i}(\theta)$ is the contribution to the loglikelihood function of *i*'s individual history:⁷

$$l_{i}(\theta) = \log \Pr \left\{ a_{i,t} : t = 1, ..., T \mid y_{i,t}, x_{t}, \theta \right\}$$

= log Pr $\left\{ a_{i,t} = \alpha(x_{i,t}, \varepsilon_{i,t}, \theta) : t = 1, ..., T \mid y_{i,t}, x_{t}, \theta \right\}$ (8)
= $\sum_{t=1}^{T} \log f(a_{i,t} \mid x_{t}, \theta).$

³⁷⁴ Closed-form expressions for $f(\cdot)$ follow from the iid extreme value type 1 ³⁷⁵ distribution we've assumed for $\varepsilon_{i,t}$, which produces the conventional logit ³⁷⁶ probabilities:

$$f(a \mid x_t, \theta) = \frac{e^{u(a, (p-w(x_t))'E(y \mid a))}}{\sum_{\forall k} e^{u(k, (p-w(x_t))'E(y \mid k))}}.$$
(9)

This expression is predicated on knowledge of the quota price rules $w(x_t)$. Therefore, we need to either observe the state-contingent quota prices or

⁷Note that we are estimating the structural parameters θ taking the harvest variable $y_{i,t}$ and state variable x_t as given. Thus, we are taking a partial MLE approach here. In theory, it is possible to jointly estimate the structural parameters of both the harvesting and utility functions in a full MLE approach; however, for the sake of simplicity, we leave that for future research.

come up with a strategy for determining the implied quota prices within the 379 estimation process. In the former case, observed quota prices can simply be 380 inserted into the choice probabilities in equation (9) and maximum likelihood 381 estimation can proceed as usual. However, in many cases, these lease prices 382 are not observed due to limitations on data disclosure or because only average 383 prices are reported, as opposed to state-contingent prices. Given this missing 384 data problem, we propose solving for the rational expectations equilibrium 385 prices for each trial value of θ . 386

The nested fixed-point algorithm (NFXP) pioneered by Rust (1987) is a 387 search method for obtaining maximum likelihood estimates of the structural 388 parameters, which combines an "outer" algorithm that searches for the root 389 of the likelihood equations with an "inner" algorithm that solves for the 390 fixed-point of the rational expectations equilibrium for each trial value of 391 the structural parameters. Specifically, consider an arbitrary value of θ , say 392 $\hat{\theta}_0$. Conditional on $\hat{\theta}_0$, the inner algorithm solves for the w_t that solves the 393 fixed-point problem in equation (6) given optimal fisher behavior described 394 in equation (5). This produces an equilibrium vector of quota prices $\tilde{w}(x_t)$ 395 for each observation in our data, which can be substituted into equation (9)396 to form the choice probabilities $f(a_{i,t} | x_t, \hat{\theta}_0)$. Next, the outer algorithm 397 uses the gradient of the log-likelihood function with the choice probabilities 398 in equation (9) to start a new iteration with a new structural parameter $\hat{\theta}_1$. 399 This process continues until either $\hat{\theta}$ or the log-likelihood converges based on 400 a pre-specified convergence tolerance.⁸ 401

⁸For more details on the the NFXP algorithm, see Appendix D.

402 4. Numerical Policy Simulations

We utilize simulated data to demonstrate how our modeling approach 403 can be used for evaluating fishery policies, such as spatial closures and quota 404 reductions, within a multispecies catch-share fishery. We consider a fishery 405 in which fishers receive individual quotas for two species that are jointly 406 harvested, but only one of these species (Species 1) has an ex-vessel value 407 to a fisher—i.e., Species 2 can be considered a bycatch species. We simulate 408 two forms of hypothetical policies designed to reduce by catch: (1) reductions 409 to the quota for the bycatch species, and (2) bycatch hot-spot area closures. 410

411 4.1. The data-generating process

The data generating process (dgp) loosely follows that of Reimer et al. (2017a) and is purposefully simple to facilitate our understanding of the model predictions. We assume fishers begin each period in port and choose from a $n \times n$ grid of fishing locations. The observable component of a fisher's contemporaneous expected utility function is:

$$E(u_{i,t}) = \theta_{Rev} p' E(y_{i,t} \mid a_{i,t}) + \theta_{Dist} Dist(a_{i,t}), \qquad (10)$$

where Dist(a) represents the distance from port to location a. We model fisher i's catch of species $s \in \{1, 2\}$ in period t as $y_{s,i,t} = Y(a_{i,t}, \xi_{s,i,t}) =$ $q_{s,i} \exp \{\xi_{s,i,t}(a_{i,t})\}$, where $q_{s,i} \in (0, 1)$ denotes fisher i's catchability coefficient and $\xi_{s,i,t}(a)$ is a normally distributed random variable with location-specific mean parameters $\mu_s(a)$ and a common variance σ^2 . Catch is thus a lognormal distributed random variable with mean $E(y_{s,i,t} | a) = q_{s,i} \exp\{\mu_s(a) +$

 $\sigma^2/2$.⁹ For simplicity, $\mu_s(a)$ and σ^2 (and thus expected catch) are assumed 423 to remain constant over all individuals and time periods; however, realized 424 catch varies across all individuals and time periods due to the individual- and 425 time-specific nature of the idiosyncratic shock $\xi_{s,i,t}(a)$.¹⁰ A fisher's optimal 426 location choice is determined by equation (7) and the rational-expectations 427 quota prices are determined by equation (6). In general, quota prices are sen-428 sitive to the data-generating parameters, as depicted in Figure A.1, and have 429 comparative statics that are consistent with theory: quota prices increase 430 with ex-vessel prices, quota scarcity, and the marginal utility of revenue.¹¹ 431

We consider two different biological scenarios with different spatial distributions for each species, producing the global production sets depicted in Figure 1. In the first scenario, the two species have minimal spatial overlap, and thus, fishers are able to substitute between species relatively easily. In contrast, fishers are more constrained by the bycatch species in the second scenario as there is greater spatial overlap between species and

⁹The mean parameters $\mu_s(a)$ vary over the grid according to distinct two-dimensional normal density functions for both species.

¹⁰This example does not incorporate stock depletion or other spatial/temporal variability in expected catch over the course of the season. We do so to focus attention on the dynamics generated by the opportunity cost of quota. It is a relatively straightforward extension of our approach to include these extensions, so long as fishers consider stock depletion and other non-stationarities to be an exogenous process in their planning behavior.

¹¹Note that the latter is only true for the target species. Quota prices decrease with the marginal utility of revenue if a species' net price (ex-vessel price minus quota lease price) is negative. In this case, fishers will try to avoid catching this species, decreasing demand for it's quota.

fishers must travel further away from port to avoid bycatch. The remaining
data-generating parameter values for the policy simulations are presented in
column 2 of Table 1.

We reduce the bycatch quota and the area open to fishing, respectively, by increments of 5% to a minimum of 25% of their baseline levels. For the area closures, we emulate a hot-spot closure policy by closing areas to fishing that experience the highest amount of bycatch in the baseline simulations.¹² Harvest and utility shocks (ξ and ε) are drawn from their respective probability distributions, and state variables are endogenously updated in each time period.

Results from the policy simulations are presented in Figure 2, where we've 448 simulated 200 counterfactual seasons under each policy. Under the baseline 449 policies, the quota for the bycatch species (s = 2) is binding in both biological 450 scenarios, resulting in a positive quota-lease price in all simulated seasons. In 451 scenario 1, the lease price for the target species (s = 1) is consistently positive 452 as well, pointing toward the dominance of interior solutions in the quota 453 market. In contrast, the target species almost always has a non-positive 454 lease price in scenario 2, where the bycatch species consistently acts as a 455 choke species, preventing the full harvest of the target species quota. This 456 difference largely stems from the higher spatial overlap between the target 457 and by catch species in scenario 2, making by catch avoidance so costly that 458 it is not possible to fully utilize the target species quota. 459

460

The effect of the bycatch reduction policies differs across both biological

 $^{^{12}}$ For example, if 75% of a 100-location grid is closed to fishing, we close the 75 cells that have the highest amount of bycatch from a baseline simulation with no spatial closures.

scenarios and policy types. Not surprisingly, the quota reductions are effec-461 tive at achieving desired by catch reductions: by catch falls at a 1:1 ratio with 462 the bycatch quota as the quota remains binding over all reductions. The lost 463 utility from achieving a given level of bycatch reduction is considerably higher 464 in scenario 2 because of the higher cost of bycatch avoidance. In scenario 2, 465 the primary cost of bycatch reduction is foregone catch of the target species, 466 as the bycatch quota continues to bind before the target-species quota is 467 harvested. By contrast, the primary cost in scenario 1 is traveling greater 468 distances to avoid by catch: there is minimal foregone target species catch in 469 scenario 1 and the target species quota price declines very slowly on average 470 while the price of bycatch quota rises steadily with increased scarcity. 471

Hot-spot closures, on the other hand, have virtually no impact on by catch 472 in either scenario over the examined range of closures. In fact, hot-spot 473 closures have the effect of pushing fishers into areas with higher by catch-474 to-target species ratios. Since fishers are already avoiding by catch under 475 the baseline policy, by catch is being generated in areas with relatively low 476 by catch-to-target species ratios; hot-spot closures therefore push fishers out 477 of relatively cleaner areas, thereby increasing by catch per unit of target 478 species catch. 479

The key difference between the two bycatch-reduction policies is reflected in the quota-lease prices: quota reductions signal scarcity to fishers through increased quota-lease prices, and fishers have the incentive to reduce bycatch in the most cost-effective manner given their information about catch rates. Hot-spot closures, on the other hand, do not signal bycatch scarcity over a wide spectrum of policy severity when bycatch quota is already sufficiently scarce under the baseline scenario to command a positive price. Instead, for fisheries where bycatch species does not consistently act as a choke species (scenario 1), the closures decrease the value of the target species quota price by pushing fishers into increasingly sub-optimal fishing locations. In fact, quota prices for the bycatch species are only responsive to the closures in scenario 1 once the target-species quota can no longer be harvested before the bycatch quota binds.

Altogether, these policy simulations demonstrate the utility of modeling 493 the spatiotemporal production decisions of harvesters under the dynami-494 cally evolving constraints imposed by the seasonal quota market. We have 495 demonstrated how this structural approach can yield out-of-sample predic-496 tions of fisher welfare, catch rates, and lease price behavior for changes in both 497 rights-based management parameters (i.e., quota allocations) and "ecosystem 498 based" policies targeting the spatiotemporal footprint of fishing effort. Our 490 simulation results also highlight the role that lease prices play in relaying 500 signals of quota scarcity, and how policies that fail to influence the relative 501 scarcity of quota in the desired direction as reflected in these relative prices 502 are likely to fall short of their intended objectives. 503

504 5. Monte Carlo Analysis

We now evaluate the ability of the RERUM estimator to recover structural behavioral parameters through a Monte Carlo analysis. It is important to note that the RERUM estimator is an unbiased estimator of the true parameters by construction, so long as the NFXP maximum likelihood algorithm converges to it's global maximum. Thus, the Monte Carlo results for the RERUM estimator are useful for ensuring that the NFXP algorithm works appropriately and for investigating the properties of the estimator (e.g., precision and identification) under realistic data settings.

We also evaluate the in- and out-of-sample performance of common static RUM models with the true model to investigate the biological and regulatory conditions under which these reduced-form models may provide adequate in- and out-of-sample predictions of fishing behavior within a catch-share program. We consider the following reduced-form utility specifications, which differ in their treatment of the shadow cost of quota:

Static RUM (SRUM):

$$E(u_{i,t}) = \theta_{Rev} p' E(y_{i,t} \mid a_{i,t}) + \theta_{Dist} Dist(a_{i,t});$$

Quota-Price Static RUM (QP-SRUM):

 $E(u_{i,t}) = \theta_{Rev} (p - w_t)' E(y_{i,t} \mid a_{i,t}) + \theta_{Dist} Dist(a_{i,t}),$ where $w_{s,t}$ = observed quota-lease prices;

Approximate Rational Expectations RUM (ARUM):

$$E(u_{i,t}) = \theta_{Rev} (p - \hat{w}_t)' E(y_{i,t} \mid a_{i,t}) + \theta_{Dist} Dist(a_{i,t}),$$

where $\hat{w}_{s,t} = \gamma_{0,s} + \gamma'_{1,s} z_t + z'_t \gamma_{2,s} z_t, \quad z'_t = [X_{1,t}, X_{2,t}, t], s = 1, 2,$

and $X_{s,t}$ denotes the proportion of remaining fleet-wide quota for species sin period t. The parameters $\theta = [\theta_{Rev}, \theta_{Dist}]$ are the structural preference parameters of interest and are estimated alongside the vector $[\gamma_{0,s}, \gamma_{1,s}]$ and symmetric matrix $\gamma_{2,s}$.

The first specification (SRUM) is the static RUM approach that estimates contemporaneous utility without deducting the shadow cost of quota from expected revenues. So long as the TAC has a non-zero probability of binding for at least one species, the SRUM model will underestimate the expected revenue coefficient θ_{Rev} . Moreover, to the extent that a location's distance from port is correlated with the expected catch of a species with binding quota, the estimate of the distance coefficient θ_{Dist} will also be biased (upwards or downwards, depending on the direction of the correlation).

The second specification (QP-SRUM) represents the approach one would take to address the bias of the SRUM model if quota-lease prices were observed—that is, include the observed prices w_t directly into the contemporaneous utility function. We consider two versions of this approach, one which uses the period-specific quota-lease prices w_t (QP-SRUM1, the bestcase scenario) and another which uses the seasonal average quota price \bar{w} (QP-SRUM2, a more likely scenario).

The third specification (ARUM) attempts to address the bias of the 538 SRUM model without the luxury of having quota-lease prices. Specifically, 530 the ARUM model introduces a reduced-form quadratic approximation of 540 quota-lease prices by interacting expected catch with observed state variables 541 meant to reflect the scarcity of quota, including the proportion of remaining 542 quota $X_{s,t}$ and time period t.¹³ Similar approaches have been followed previ-543 ously, for example, to estimate the implicit cost of fleet-wide by catch quotas 544 (Abbott and Wilen, 2011) and to estimate the extent of cooperation in a 545 common-pool fishery (Haynie et al., 2009). The ARUM model approximates 546

¹³We also considered fleet-wide cumulative catch as a state variable, but the proportion of remaining quota was selected for the ARUM model due to it's superior predictive performance.

the shadow value of quota using both species' cumulative catch information. 547 Note that without temporal variation in the ex-vessel price p, it is not pos-548 sible to identify the constant $\gamma_{0,s}$ in the ARUM model. In practice, it is 549 rare to observe within-season variation in prices; thus, we omit $\gamma_{0,s}$ from 550 the ARUM specification, and note that only the differences in quota prices 551 w across the state space are identified, as opposed to the absolute level of 552 quota prices. As we discuss below, this has implications for identifying the 553 structural parameter θ_{Rev} , but has no implications for prediction. 554

555 5.1. Estimation and in-sample performance

We generate 200 independent draws from the same dgp used for the nu-556 merical policy simulations in Section 4. To investigate each estimator's per-557 formance across different data-generating and sampling environments, we si-558 multaneously draw randomly from the data-generating parameter space (e.g., 559 (θ, μ, σ) and the sampling parameter space (e.g., T, N, S). For each Monte 560 Carlo draw, we estimate the parameters of the RERUM and the alterna-561 tive models, and calculate parameter bias and the root-mean-squared-error 562 (RMSE) of predicted location-choice probabilities.¹⁴ Column 1 of Table 1 563 provides the range of parameter values we consider. 564

As expected, both the RERUM and QP-SRUM1 estimators are able to recover the structural parameters θ due to explicitly accounting for the evolving shadow-cost of quota (either imputed or observed, respectively) in the

¹⁴Monte Carlo simulations were conducted using Matlab (Version 2019a) with parallel computing (18 workers) running on an Amazon EC2 instance (c4.8xlarge) with an Intel Xeon E5-2666 v3 processor (2.9 GHz) and 60 GiB of memory.

estimation process (Figure 3). The QP-SRUM2 estimator, which accounts 568 for only the seasonal average quota price, also provides a relatively unbiased 569 estimator θ_{Rev} . In contrast, the SRUM specification underestimates θ_{Rev} , as 570 predicted for situations in which the shadow cost of quota is strictly posi-571 tive. The ARUM specification does not improve the estimation performance 572 of θ_{Rev} over the SRUM because it is unable to identify the absolute level of 573 the quota prices (γ_0) due to the time-invariant nature of prices p. Instead, 574 γ_0 is subsumed into the estimate of θ_{Rev} , resulting in a underestimation of 575 θ_{Rev} . Moreover, including an approximation of the shadow cost of quota 576 creates challenges for precision, as reflected in the wide distributions of $\hat{\theta}_{Rev}$ 577 for the ARUM specification. All five models have relatively good estima-578 tion performance for θ_{Dist} , which is expected when the distance from port 579 to areas with high expected catch is symmetric across species.¹⁵ Altogether, 580 despite having trouble using variation in observed state variables to identify 581 θ_{Rev} , the ARUM models do offer an improvement over the SRUM model for 582 in-sample predictions according to the RMSE of choice probabilities. By con-583 trast, the QP-SRUM2 estimator does not provide much improvement over 584 the SRUM estimator for in-sample predictions because, despite incorporating 585 quota price information into the estimation process, it does not account for 586 the within-season evolution of the quota shadow costs. 587

In Figure 4, we investigate whether there are any particular areas of the data-generating and sampling parameter space in which the RERUM esti-

¹⁵This symmetry is exhibited, on average, in our Monte Carlo sample since we allow for the spatial overlap of species to be randomly determined when drawing from the datagenerating parameter space.

mator performance is worse at recovering estimates of θ_{Rev} . The median 590 bias of θ_{Rev} for the RERUM estimator is unsurprisingly zero across the pa-591 rameters space; however, heterogeneity in the spread between the 10th and 592 90th percentiles indicates that there are some areas of the parameter space 593 in which the sampling distribution of the RERUM estimator is more diffuse. 594 Most notably, the RERUM estimator tends to perform better when there 595 are a larger number of species S and a larger level of harvest variance σ^2 . 596 With more species, there is potential for greater spatiotemporal variation 597 in "net revenue"—i.e., $(p - \tilde{w}_t)' E(y_{i,t})$ —that can be used to identify θ_{Rev} , 598 especially if quota prices vary asynchronously over time across species.¹⁶ A 599 similar argument can be made regarding σ^2 : with low σ^2 , quota prices tend 600 to be relatively stable over time, providing less spatiotemporal variation for 601 identifying θ_{Rev} . In general, Monte Carlo draws that have small S and/or 602 small σ^2 tend to have a flatter log-likelihood function, resulting in less precise 603 estimates. 604

We also consider practical issues regarding estimation of the RERUM model. To investigate the potential for convergence issues of the NFXP algorithm, we estimate the RERUM parameter vector multiple times for each Monte Carlo draw starting from different initial values.¹⁷ While the algo-

¹⁶As an example, in the extreme case with S = 1, the relative fishing payoffs over space do not change over time because the quota price affects all locations the same, regardless of how much the quota price changes over time. With more species, the relative payoffs do change over time, so long as the quota prices for each species do not vary synchronously over time.

¹⁷Specifically, for each Monte Carlo draw, we estimate the RERUM model starting from nine different initial guesses arranged in a grid centered on the true data-generating

rithm displays occasional convergence issues, the RERUM estimator behaves 609 reasonably well, with approximately 90% of the Monte Carlo draws appear-610 ing to converge to a global maximum.¹⁸ Convergence issues generally occur 611 under the same conditions that produce a flat log-likelihood function—i.e., 612 when the number of species (S) or the variance of the stochastic harvesting 613 component (σ^2) are small. Measures of estimation time demonstrate that 614 while the computational burden of the RERUM estimator increases with the 615 number of observations per year $(N \times T)$ and the number of species (S), 616 it does so at a rate that is more-or-less linear in S and slightly convex in 617 $N \times T$ (Figure A.3).¹⁹ Altogether, the computational costs of the RERUM 618 estimator do not appear to be prohibitively burdensome within the range of 619 sample sizes and numbers of quotas/species encountered by practitioners on 620 a regular basis. 621

622 5.2. Out-of-sample Performance

To evaluate out-of-sample prediction performance, we simulate the same counterfactual bycatch-reduction policies as in Section 4 and narrow our

parameter values. The parameter vector(s) associated with the largest log-likelihood value is the RERUM estimate.

¹⁸The proportion of estimates that converged to the same maximum log-likelihood value is presented in Figure A.2

¹⁹In theory, the computational burden of the RERUM estimator (above that for a static RUM) is a function of the number of rational-expectations equilibrium quota prices that need to be computed. Let time(T, N, J) represent the time it takes to solve for a single quota price, which is increasing linearly in the number of individuals (N), time periods (T), and locations (J) (see equation 5). Then the computation time devoted to solving for quota prices is equal to $time(T, N, J) \times T \times S \times Yrs$.

focus on the two biological scenarios depicted in Figure 1. For each bi-625 ological scenario, we generate 200 independent draws from the dgp under 626 the baseline policy, and for each draw, we estimate the parameters of the 627 RERUM and the alternative models. For both forms of policy counterfac-628 tuals, we simulate an entire fishing season with stochastic harvest and state 629 variables that are endogenously updated in each time period. Fishers make 630 location choices according to their utility-function specification (i.e., SRUM, 631 QP-SRUM, ARUM, or RERUM) and their corresponding parameter esti-632 mates. For both the ARUM and RERUM models, the quota-lease price 633 is updated in each period using each model's respective quota-price rule. 634 For example, the ARUM model inserts the observed state variables into the 635 quadratic quota-price approximation function, while the RERUM model up-636 dates the quota-lease price using the observed state variables and solving 637 for the rational-expectations equilibrium quota prices in equation (6). In 638 contrast, the SRUM and QP-SRUM models are static, and do not update 639 each period to reflect the evolving shadow cost of quota. The SRUM model 640 uses no quota prices while the QP-SRUM models use the observed quota 641 prices from the estimation sample, essentially considering them exogenous 642 to the counterfactual policies under consideration. For each simulation, har-643 vest and utility shocks (ξ and ε) are drawn from their respective probability 644 distributions, while utility parameter estimates $\hat{\theta}$ and quota-price parame-645 ter estimates $\hat{\gamma}$ (where applicable) are drawn from their simulated sampling 646 distributions; thus, the distribution of simulation results reflect both process 647 error and sampling error. 648

649

In general, the reduced-form models perform well in predicting changes in

expected utility for small changes from the baseline policy, but get progres-650 sively worse as counterfactual policies move farther away from the baseline 651 (Figure 5).²⁰ In both scenarios, the reduced-form models tend to overes-652 timate the cost of reducing the bycatch TAC. The SRUM and QP-SRUM 653 models have no method of accounting for increased shadow prices from TAC 654 reductions; thus, fishers are predicted to fish business-as-usual until the sea-655 son ends from a binding TAC. As a result, predicted changes in expected 656 utility under the SRUM and QP-SRUM models are proportional to bycatch 657 TAC reductions. The ARUM model does account for changes in bycatch 658 quota scarcity through the approximated quota-lease prices, and in turn, 659 fishers are predicted to fish in different locations with less expected by catch. 660 As a result, early-season endings from hitting the bycatch TAC are avoided 661 and predicted changes in expected utility are relatively close to the truth, at 662 least for small reductions in the TAC. 663

The reduced-form models tend to do better predicting changes in expected 664 utility from the hot-spot closures. The performance of the SRUM and QP-665 SRUM models tend to be inferior to the ARUM model, although they are still 666 capable of producing reasonable predictions for a small number of closures. 667 Predictions from the ARUM model are quite good for the hot-spot closures, 668 particularly for scenario 2; ARUM predictions are close to the true model, 669 on average, even for large changes from the baseline. However, sampling 670 error in the lease-price parameters leads to considerably more variation in 671 the ARUM model's prediction error, demonstrating a potential drawback of 672

²⁰Given the similarity in the out-of-sample predictions for the QP-SRUM1 and QP-SRUM2 models, we only present the results for QP-SRUM1.

⁶⁷³ using the reduced-form approach to approximate the quota-lease prices.

The out-of-sample predictions we consider here produce two important 674 insights. First, despite being able to recover structural parameters reason-675 ably well, static RUM models that incorporate observed quota-lease prices 676 in the estimation process do not produce good out-of-sample predictions if 677 quota-prices are not allowed to adjust to the market, ecological, or regula-678 tory conditions of the counterfactual policy. This is true even for policies 679 such as the bycatch hot-spot-closure policy for scenario 2, which does not 680 induce large changes in quota prices, on average (Figure 2). The reason lies 681 in the stochastic realizations of production, which are embodied in the ob-682 served quota prices but are not expected to be the same as those observed in 683 the estimation sample. Thus, quota prices that do not update to reflect the 684 prevailing state-of-the-world under counterfactual policies will not accurately 685 predict behavior. 686

Second, RUM models that incorporate a state-contingent, reduced-form 687 approximation of the quota-price, such as the ARUM, are capable of im-688 proving out-of-sample predictions over static RUM models. However, this 689 improvement is limited to only certain situations. The reason largely lies in 690 the quota-price responses to the policy change (Figure 2): as quota prices 691 move further away from those observed in the estimation sample, predictions 692 from the reduced-form models tend to move further away from the truth. For 693 example, hot-spot closures in scenario 2 have almost no effect on quota prices. 694 Accordingly, the ARUM model does very well at predicting out-of-sample in 695 this case since the lease-price parameters of the ARUM are calibrated to 696 replicate the in-sample behavior under economically equivalent scenarios. In 697

⁶⁹⁸ contrast, TAC reductions in scenario 1 have the largest influence on quota
⁶⁹⁹ prices, and in turn, predictions from the ARUM model are only acceptable
⁷⁰⁰ for small changes in the TAC.

701 6. Conclusion

We develop a model of spatiotemporal fishing behavior that incorpo-702 rates the dynamic and general equilibrium elements of catch-share fisheries. 703 Our approach extends the traditional RUM framework for estimating fish-704 ing location choices by incorporating a within-season market for quota ex-705 changes, which determines equilibrium quota-lease prices (or, equivalently, 706 quota shadow costs) endogenously. Our proposed estimation strategy is able 707 to recover structural behavioral parameters under reasonable sample sizes 708 and specifications of the data generating process, even when quota-lease 709 prices are unobserved. We demonstrate the use of our model for predict-710 ing behavioral responses to fishery policies, such as spatial closures and TAC 711 reductions, within a catch-share fishery and illustrate the importance of al-712 lowing quota-prices to be endogenous for conducting out-of-sample policy 713 evaluations. 714

Our study provides several insights. First, the inclusion of quota-prices, either observed or imputed, in the specification of RUM models is necessary to identify structural parameters. However, identifying the structural parameters of the RUM model is not sufficient for making accurate out-of-sample predictions of counterfactual policy changes. Rather, sufficiency lies in determining what quota prices would be under the counterfactual policy change. Thus, even if practitioners observe quota prices and use them to recover the structural behavioral parameters, a model of endogenous quota prices is necessary for counterfactual policy evaluations. In other words, quota prices
themselves are not policy invariant.

Second, in the absence of a structural model for quota-lease prices, a 725 reduced-form approximation of state-contingent quota-lease prices can per-726 form well in evaluating out-of-sample policy changes, provided there is ad-727 equate quota-price variation in the sample, relative to the range of price 728 variation induced by the counterfactual policy. Changes in quota prices re-729 flect the realized magnitude of the effect of the policy on economic incen-730 tives, and therefore function as sufficient statistics for whether a particular 731 policy/economic/biological regime is sufficiently "in sample" to be evaluated 732 using a reduced-form model. The challenge is knowing *ahead of time* whether 733 a policy change of interest will result in quota-prices that lie out-of-sample. 734 As we demonstrate in Section 4, even seemingly "marginal" policy changes 735 can result in large quota-price changes, and vice versa. Without knowing how 736 quota prices will respond to a policy change, it is hard to determine ex ante 737 whether a reduced-form approach will produce adequate policy evaluations. 738

In short, the layering of spatial closures and a host other policies on 739 top of RBM systems creates unavoidable feedbacks to seasonal quota mar-740 kets. These prices, or internal shadow prices for systems that disallow leas-741 ing, are the endogenous mechanisms by which RBM alters the responses of 742 fishers to these scenarios. Our model has shown the crucial importance of 743 drawing upon structural models of the quota-price determination process for 744 prediction—whether or not these models are used to estimate fishers' under-745 lying behavioral parameters. Failure to do so will fundamentally limit the 746

⁷⁴⁷ ability of economists to answer crucial "what if" questions posed by fishery⁷⁴⁸ managers.

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Tables

	Parameter Values		
Parameter	$\mathbf{In}\textbf{-}\mathbf{Sample}^{a}$	$\mathbf{Out}\textbf{-of-Sample}^b$	Description
$ heta_{Rev}$	[0.5, 1.5]	1	True preference parameter for expected revenue
θ_{Dist}	[-0.5, -0.1]	-0.4	True preference parameter for distance
J	[36, 144]	100	Number of locations
N	[10, 40]	20	Number of individual fishers
T	$[25,\!60]$	50	Number of time periods in a year
S	[1, 4]	2	Number of species
Yrs	[1,5]	1	Number of years
p	[500, 1500]	(1000,0)	Ex-vessel price vector
q	$[0.15,\!5.8]\!\times\!10^{-3}$	10^{-3}	Catchability coefficient, $q = (J/100) \times (1/TN)$
σ^2	[0.1, 5]	3	Variance of random harvest component (ξ)
TAC	$[0.8,\!1.5]\!\times\!10^{-3}$	$(13,7) \times 10^{-3}$	Total allowable catch (proportion of abundance)

 a Denotes the range of parameter values for the data generating process considered in the evaluation of in-sample performance.

 b Denotes the parameter values (species-specific, where applicable) for the data generating process considered in the numerical policy simulations and the evaluation of out-of-sample performance.

Table 1: Parameter values and descriptions for the data generating process.



Figures

Figure 1: Spatial distribution of expected catch for species 1 (left) and 2 (center) with port located in the upper left-hand corner in cell [1,1]; expected global production set (right) with the total allowable catch (black dot and dashed lines).



Figure 2: Numerical simulation outcomes—bycatch hot-spot closures (left column) and bycatch TAC reductions (right column) for two biological scenarios (blue and red). The median (solid line) and 25th-75th percentile range (shaded area) are presented using 200 draws from the data-generating process.



Figure 3: Parameter estimation and in-sample predictive performance—distance between estimated and population preference parameters (left and center columns); root-meansquare error (RMSE) between estimated and population choice probabilities (right column). Markers denote median values and error bars denote the 25th and 75th percentiles. Distributions generated from 200 draws from the data-generating process with random draws from the parameter space.



Figure 4: RERUM parameter bias for θ_{Rev} across four parameter spaces: number of observations per year (far left), number of years (mid left), number of species (mid right), and the variance of the stochastic harvest component (far right). The lines denote quantile regression predictions for the 10th, 50th, and 90th quantiles. Distributions generated from 200 draws from the data-generating process with random draws from the data-generating and sampling parameter space.



Figure 5: Out-of-sample prediction errors: percentage change in expected utility. Top: bycatch hot-spot closures. Bottom: bycatch TAC reductions. Markers denote median values and error bars denote the 25th and 75th percentiles. QP-SRUM model uses period-specific quota-prices from estimation sample. Distributions generated from 200 draws from the data generating process and sampling distributions of utility parameter estimates.



Appendix A. Supplementary Figures

Figure A.1: Quota prices in period t = 1 as a function of ex-vessel prices (p_1 and p_2 , row 1), total allowable catches (TAC_1 and TAC_2 , row 2), and preference parameters (β_{Rev} and $\beta :_{Dist}$, row 3). Dashed lines indicate the data-generating parameter values.



Figure A.2: Global convergence of the RERUM estimator—the proportion of maximumlikelihood searches that converged to the same maximum. Distribution generated by 200 independent draws from the data-generating process and 9 initial values for each draw.



Figure A.3: RERUM estimation time across four parameter spaces: number of observations per year (far left), number of years (mid left), number of species (mid right), and the variance of the stochastic harvest component (far right). The lines denote quantile regression predictions for the 10th, 50th, and 90th quantiles. Distributions generated from 200 draws from the data-generating process with random draws from the data-generating and sampling parameter space.

⁸⁷³ Appendix B. Deriving the Last-Period Utility Function

The indirect utility function in period T+1 in equation (1) can be derived as follows. Each agent is endowed with an $S \times 1$ vector of quota ω_i , which can be used to fund harvests over the season or be leased in the competitive quota market. The agent buys a vector of quota q_i after observing their cumulative harvest $x_{i,T+1}$. The agents objective in period T+1 is to maximize utility with respect to consumption c, subject to a budget constraint:

$$\max_{c,q} u(0,c) \text{ subject to } c \leq w'(\omega_i - q); q \geq x_{i,T+1},$$

where the consumption good is the numeraire good whose price is normalized 880 to one, w denotes a vector of quota lease prices, and $u(\cdot)$ is equivalent to 881 the utility function in equation (1) evaluated at a = 0 (i.e., port). The 882 constraints act to restrict the agent from consuming more than the net income 883 they receive from the purchase and sale of quota, while also ensuring that 884 the owner has enough quota to cover their annual harvests. Assuming that 885 u'(c) > 0 for c > 0, then the budget constraint will be binding, and the agent 886 will choose quota such that $q_i^*(w) = x_{i,T+1}$. Thus, the agent's indirect utility 887 function can be expressed as 888

$$V(z_{i,T+1}) = u(0, w'(\omega_i - x_{i,T+1})),$$

which gives us the indirect utility function for period T + 1 in equation (1). For supplemental derivations, it is useful to simplify this expression further as

$$V(z_{i,T+1}) = u(0) + v(w'(\omega_i - x_{i,T+1}))$$

= $v(w'(\omega_i - x_{i,T+1})),$ (B.1)

where the first equality follows from the assumption that revenue is additively separable from the rest of utility and the second equality follows from using location a = 0 as the baseline alternative.

⁸⁹² Appendix C. Derivation of the Policy Function

Consider the Bellman equation in (3) given the state of the world $z_{i,t} = (x_{i,t}, \varepsilon_{i,t})$, which we reproduce here for convenience:

$$V(z_{i,t}) = \max_{a \in A} \left\{ u\left(a, p'E\left(y_{i,T} \mid a\right)\right) + \varepsilon_{i,t}(a) + E_z\left(V\left(z_{i,t+1}\right) \mid a, z_{i,t}\right) \right\}.$$

To see that the policy function takes the form presented in equation (4), note that the next-period expected value function in the last fishing period T can be written in the following way:

$$E_{z}\left(V\left(z_{i,T+1}\right) \mid a_{i,T}, z_{i,T}\right) = v\left(w'\left(\omega_{i} - E_{x}\left(x_{i,T+1} \mid a_{i,T}, x_{i,T}\right)\right)\right)$$
$$= v\left(w'\left(\omega_{i} - x_{i,T}\right)\right) - v\left(w'E_{y}\left(y_{i,T} \mid a_{i,T}\right)\right).$$

The first equality follows from substituting the indirect utility function in 896 period T+1 (equation B.1) into the expectation of the last-period value func-897 tion, while the second equality follows from the transition equation, $x_{i,T+1} =$ 898 $x_{i,T} + y_{i,T}$, and the linear nature of $v(\cdot)$. Notice that $v\left(w'E_y\left(y_{i,T} \mid a_{i,T}\right)\right)$ — 899 i.e., the marginal effect of location choice on the value of remaining quota in 900 the last period—is the only term that affects the optimal location choice in 901 period T. In contrast, the term $v(w'(\omega_i - x_{i,T}))$ —i.e., the value of already 902 used quota—is sunk and does not influence the contemporaneous location 903 choice. Substituting the derivation of the next-period expect value function 904 into the Bellman equation, we have: 905

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$$V(z_{i,T}) = \max_{a_{i,T} \in A} \left\{ u\left(a_{i,T}, p'E_{y}\left(y_{i,T} \mid a_{i,T}\right)\right) + \varepsilon_{i,T}\left(a_{i,T}\right) \\ - v\left(w'E_{y}\left(y_{i,T} \mid a_{i,T}\right)\right) + v\left(w'\left(\omega_{i} - x_{i,T}\right)\right) \right\} \\ = \max_{a_{i,T} \in A} \left\{ u\left(a_{i,T}\right) + v\left(p'E_{y}\left(y_{i,T} \mid a_{i,T}\right)\right) + \varepsilon_{i,T}\left(a_{i,T}\right) \\ - v\left(w'E_{y}\left(y_{i,T} \mid a_{i,T}\right)\right) \right\} + v\left(w'\left(\omega_{i} - x_{i,T}\right)\right) \\ = \max_{a_{i,T} \in A} \left\{ u\left(a_{i,T}\right) + v\left((p - w)'E_{y}\left(y_{i,T} \mid a_{i,T}\right)\right) \\ + \varepsilon_{i,T}\left(a_{i,T}\right) \right\} + v\left(w'\left(\omega_{i} - x_{i,T}\right)\right) \\ = \max_{a_{i,T} \in A} \left\{ u\left(a_{i,T}, \left(p - w\right)'E_{y}\left(y_{i,T} \mid a_{i,T}\right)\right) + \varepsilon_{i,T}\left(a_{i,T}\right) \right\} \\ + v\left(w'\left(\omega_{i} - x_{i,T}\right)\right),$$
(C.1)

where we've used the fact that utility is linear in revenue. The optimal location choice in period T is therefore defined as:

$$\alpha(\varepsilon_{i,T} \mid w) = \operatorname*{argmax}_{a_{i,T} \in A} \left\{ u \left(a_{i,T}, \left(p - w \right)' E_y \left(y_{i,T} \mid a_{i,T} \right) \right) + \varepsilon_{i,T} \left(a_{i,T} \right) \right\}.$$

Moving to the second-last fishing period T - 1, we can write the nextperiod expected value function in the Bellman equation as:

$$E_{z}\left(V\left(z_{i,T} \mid a_{i,T-1}, z_{i,T-1}\right)\right) = E_{x,\varepsilon}\left(\max_{a_{i,T} \in A} \left\{u\left(a_{i,T}, (p-w)'E_{y}\left(y_{i,T} \mid a_{i,T}\right)\right) + \varepsilon_{i,T}\left(a_{i,T}\right)\right\} + v\left(w'\left(\omega_{i} - x_{i,T}\right)\right) \mid a_{i,T-1}, x_{i,T-1}, \varepsilon_{i,T-1}\right).$$

Let $\Lambda_{i,T} = \max_{a_{i,T} \in A} \{ u (a_{i,T}, (p-w)' E_y (y_{i,T} | a_{i,T})) + \varepsilon_{i,T} (a_{i,T}) \}$ for notational simplicity. Because w is considered exogenous by fishers and y is conditionally independent of x, $\Lambda_{i,T}$ is not influenced by the location choice $a_{i,T-1}$. Thus, ⁹¹⁴ we can write $E_{x,\varepsilon}(\Lambda_{i,T} | a_{i,T-1}, x_{i,T-1}, \varepsilon_{i,T-1}) = E_{\varepsilon}(\Lambda_{i,T})$ and simplify the ⁹¹⁵ next-period expected value function in the Bellman equation as:

$$E_{z} \left(V \left(z_{i,T} \mid a_{i,T-1}, z_{i,T-1} \right) \right) \\ = E_{x,\varepsilon} \left(\Lambda_{i,T} + v \left(w' \left(\omega_{i} - x_{i,T} \right) \right) \mid a_{i,T-1}, x_{i,T-1}, \varepsilon_{i,T-1} \right) \\ = E_{x,\varepsilon} \left(\Lambda_{i,T} + v \left(w' \left(\omega_{i} - x_{i,T-1} - y_{i,T-1} \right) \right) \mid a_{i,T-1}, x_{i,T-1}, \varepsilon_{i,T-1} \right) \\ = -v \left(w' E_{y} \left(y_{i,T-1} \mid a_{i,T-1} \right) \right) + v \left(w' \left(\omega_{i} - x_{i,T-1} \right) \right) + E_{\varepsilon} \left(\Lambda_{i,T} \right).$$

As in period T, the only component of next-period's value function that varies with a is its effect on the value of remaining quota in the final period: $v \left(w'E_y\left(y_{i,T-1} \mid a_{i,T-1}\right)\right)$. Thus, the optimal decision rule in period T-1 is fully characterized by

$$\alpha(\varepsilon_{i,T-1} \mid w) = \underset{a_{i,T-1} \in A}{\operatorname{argmax}} \left\{ u \left(a_{i,T-1}, (p-w)' E_y \left(y_{i,T-1} \mid a_{i,T-1} \right) \right) + \varepsilon_{i,T-1} \left(a_{i,T-1} \right) \right\}.$$

Repeated substitution into earlier periods generalizes this result to any decision period t, giving us the optimal decision rule in equation (4). Ultimately, it is the conditional independence assumption for y and the assumption that fishers consider their effect on the quota price w to be negligible that allow us to reduce a fishers optimal decision rule to something tractable and easily solvable (conditional on w).

⁹²⁶ Appendix D. The Nested Fixed-Point (NFXP) algorithm

927 Appendix D.1. Inner algorithm: the fixed-point problem

A rational expectations equilibrium for the inner algorithm is a vectorvalued function of quota prices $w(x_t|\theta)$ that solves the market clearing conditions in (6) subject to fishers making their optimal fishery choices according to equation (4) for a given vector of structural parameters θ . Our goal is to find $w(\theta)$ such that:²¹

$$F(w(\theta)) = \max \{ E(e_s \mid w(\theta), x_t), -w(\theta) \} = 0 \quad \forall s \in \{1, ..., S\},$$
(D.1)

where e_s is the end-of-season excess demand function for species s quota. Since we are solving for S quota lease prices that satisfy S equilibrium equations, the system of equations in (D.1) is just identified.

936 Appendix D.1.1. Algorithm

⁹³⁷ Consider an arbitrary initial vector of quota prices w_0 . Then the rational ⁹³⁸ equilibrium quota prices $w(x_t | \theta)$, conditional on a given vector of structural ⁹³⁹ parameters θ , can be determined by the following algorithm:

1. For each time period t in the data, use the observed state variable x_t to calculate the cumulative fleet-wide catch for each species, $X_{s,t}$.

2. Calculate the choice probabilities $f_a(a_{i,t} | x_t, w_0)$.

²¹This is actually a complementarity problem, as opposed to a fixed-point problem. See page 44 in Miranda and Fackler (2002) for more details.

- 3. Calculate the expected end-of-season excess demand $E(e_s | w_0, x_t)$ for each species $s \in \{1, ..., S\}$ using $X_{s,t}$ from step 1 and $f_a(a_{i,t} | x_t, w_0)$ from step 2.
- 4. Given the expected excess-demand functions from step 3, compute the system of equations $F(w_0)$ in (D.1).
- 5. In general, $F(w_0)$ will not equal 0, as required by the equilibrium conditions in (D.1). Generate a new value of w, say w_1 , using a Newton step (or some other method).
- 951 6. Repeat steps 2 to 5 until $F(w_k) = 0$.
- $_{952}$ 7. Repeat steps 2 to 6 for all time periods t in the data.
- 8. Use the resulting equilibrium quota-price vector $w(x_t|\theta)$ to calculate the rational expectations choice probabilities (equation 9) and pass them to the outer algorithm.
- 956 Appendix D.2. Outer algorithm: maximum likelihood estimation

The goal of the outer algorithm is to find a value for the vector of parameters $\hat{\theta}$ that maximizes the log-likelihood function $\sum_{\forall i} l_i(\theta)$ while allowing the REE quota price $w(x_t \mid \theta)$ to be endogenous to the structural parameter vector θ . Consider an arbitrary value of θ , say $\hat{\theta}_0$. Then NFXP maximum likelihood parameter $\hat{\theta}$ is determined as follows:

- 1. Pass $\hat{\theta}_0$ to the inner algorithm, which will return the choice probabilities $\begin{cases} f_a\left(a_{i,t} \mid x_t, \hat{\theta}_0\right) \end{cases}_{\forall i t}.$
- 2. Use the choice probabilities in step 1 to evaluate the log-likelihood $l(\hat{\theta}_0) = \sum_{\forall i} l_i(\hat{\theta}_0)$ and it's gradient, where $l_i(\cdot)$ is given in equation

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- 3. Use the gradient from step 2 to obtain a new structural parameter vector, say $\hat{\theta}_1$.
- 4. Repeat steps 1 through 3 until either $\hat{\theta}_k$ or $l(\hat{\theta}_k)$ converges based on a pre-specified convergence tolerance.

²²While the gradient of the log-likelihood function, conditional on w, has a closed-form expression under the DP conditional logit assumptions, the gradient of $w(x_t \mid \theta)$ does not; thus, the gradient of the log-likelihood function must be computed using numerical methods. This means that each time θ is 'perturbed' to obtain the numerical gradient, a new solution for the rational-expectations quota prices is required.