# The Effects of Working while in School: Evidence from Uruguayan Lotteries 

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## Should students work while in school?

- Working while in school might smooth the school-to-work transition:
- It can develop skills that cannot be obtained at school (Heckman et al. 2006, Alfonsi et al. 2020)
- It can signal workers' productivity or motivation (Pallais, 2014)
- It may provide funding to continue with studies
- But, it may harm academic outcomes
- Unless youth organize better their time, it might reduce human capital accumulation (Eckstein and Wolpin, 1999)


## Cross-country heterogeneity

- Heterogeneity in the share of students working while in school
- OECD countries: $14 \%$ of students aged $15-19$ work (OECD, 2018)
- 40-50\%: Denmark, Netherlands, Switzerland
- 20-40\%: Australia, Austria, Canada, Germany, New Zealand, UK
- 10-20\%: Brazil, Colombia, Sweden, Turkey, US
- 0-10\%: Chile, Japan, Ireland, Italy, France, Greece, Spain, Uruguay
- Disagreement among policy makers on whether working while in school should be encouraged


## This Paper

- We provide the first piece of evidence that uses controlled randomized lotteries to address selection into employment
- We leverage a large-scale program in Uruguay encouraging youth to work while in school: "Yo estudio y trabajo" (YET)
- Students at high school or university (aged 16-20)
- Lottery at the locality level throughout Uruguay
- Every year since 2012 around 800 out of 40,000 applicants are offered a temporary part-time job for 9 to 12 months
- Mainly clerical positions in large state-owned companies (electricity, banking, etc.)
- Conditionality: enrolled at school during the program year


## Summary of Findings

- Significant effects on labor market outcomes (4y post-program):
- 9\% increase in formal earnings
- 3 p.p. increase in employment (over complier control mean of $70 \%$ )
- $5 \%$ increase in wages (survives to bounding exercise)
- Positive effects on education
- 12 p.p. increase in enrollment during the program year, and 2 p.p. increase over two following years
- Decrease in the share of NEET even four years after program
- Youth increase working time and reduce leisure and household chores
- Small reduction in study time, but does not translate into lower grades
- Mechanism: $10 \%-30 \%$ of earnings effect due to more education $\rightarrow$ large role of work experience channel
- Transferability of human capital acquired during program jobs
- Youth Welfare Effects: increase in earnings adjusted for leisure loss


## Related Literature

- Working while in school
- No consensus on labor effects among non-experimental estimates: Ruhm (1997), Hotz et al. (2002), Ashworth et al. (2018)
- Limited crowding out of education: Eckstein and Wolpin (1999), Stinebrickner and Stinebrickner (2003), Buscha et al. (2012)
- Summer jobs: limited effects on earnings
- Gelber et al. (2016), Davis and Heller (2017)
- Summer jobs $=30 \%$ of youth employment; low quality jobs
- Active Labor Market Policies
- Experimental Estimates for job training, vocational training, subsidized jobs (Card et al. 2011, Escudero et al. 2017, McKenzie 2017, Behaghel et al. 2018), on average lower effects than those we find
- Alfonsi et al. 2017, Attanasio et al. 2011, Card et al. 2011
- Typically target dropouts or disadvantaged youth, we find effects for both poor and non-poor youth


## Plan for the rest of the talk

- Empirical Setting
- Effects on Earnings, Education, Working and Studying
- Mechanisms
- Education vs. work experience
- Returns to work experience: sector specificity, job tasks, and soft skills
- Youth Welfare


## Empirical Setting

## Selection into YET

- YET conducts lotteries to allocate vacancies in the main cities of Uruguay (total 77 localities). Every year since 2012.
- Participants aged $16-20$ residing in Uruguay should satisfy two criteria to be eligible:
(1) Be enrolled in an educational institution
(2) Have not worked formally for more than 90 consecutive days
- Using the Population Census we estimate a $35 \%$ application rate to the 2012 edition among eligible youth
- Characteristics of program applicants are overall similar to those of the eligible population table


## YET Lotteries

- Candidates are randomly ranked within locality
- Sequential rounds of offers made until vacancies are filled
- Candidates may apply to more than one locality
- In practice 2\% did so
- May apply again in the following edition if not offered or not completed job
- Third edition introduced minorities quotas (disabled, transgender, African ethnicity)


## Jobs Offered

- Clerical positions at state-owned companies (commercial bank 22\%, elec company $19 \%$, phone company $9 \%$, etc.)
- Temporary job (9 to 12 months) that cannot be extended
- Part-time job (20 to 30 hours per week) organized according to the morning or afternoon shift in school
- Salary: USD 446 per month for 30-hour-per-week job (minimum wage is USD 372 in a full-time job)


## Job matching

- Firms cannot select the applicant, and they pay for the salary
- Reasons to participate:
- flexible part-time contracts in a rigid environment;
- to please central administration
- Candidates cannot select the job.
- Matching based on distance from home to work and school hours (not based on skills)
$\rightarrow$ No skills matching potentially lowers earnings effects


## Data

- Administrative data on 3 cohorts of applications (2012-2014) to the lottery (122,195 applications)
- Application forms (age, gender, locality)
- Social Security: formal sector earnings (monthly from 2011 to 2017)
- Education Records: enrollment at high school or university (yearly from 2011 to 2017)
- Face-to-face survey with representative sample $(N=1,616)$ of 2016 cohort
- While the treatment group is finishing the program
- School performance, informal work, job tasks, soft skills, time use
- Response rate $79 \%$, attrition non-differential by treatment arm


## Main Econometric Specification

$Y_{i(a), t, e}=\alpha+\delta_{t}$ Treated $_{i(a), e}+$ Locality EditionFE $_{a}+$ QuotaFE $_{i(a)}$

$$
+\# A p p_{i(a), e}+\beta_{0} X_{i(a), 0, e}+\epsilon_{i(a), t, e}
$$

Treated $_{i(a), e}=\alpha_{2}+\delta$ Offered $_{i(a), e}+$ Locality $\times$ EditionFE $_{a}+$ QuotaFE $_{a}$

$$
+\# A p p_{i(a), e}+\beta X_{i(a), 0, e}+\epsilon_{2, i(a), e}
$$

- Analysis at the application level a
- $Y_{i(a), t, e}$ individual $i$ outcome, $t$ periods after application in edition $e$
- Treated ${ }_{i(a), e}$ dummy indicating whether individual $i$ completed a program job offered in edition e
- \#app $i(a), e$ number of applications of individual $i$ in edition $e$
- $X_{i(a), 0, e}$ vector of covariates measured at application (gender, age, hh poverty status, earnings, edu level)


## Main Econometric Specification (2)

- IV estimates: Offered dummy (ever receiving an offer) to instrument the Treated dummy
- No always takers, thus LATE $=$ To T
- ITT has similar significance and sign patterns
- Standard errors clustered at the individual level
- Robustness:
- applicant-level analysis
- alternative treatment definitions Table: treatment-work and study
- DREO estimator (de Chaisemartin and Behaghel, 2019)


## Balance Check

|  | (1) | (2) | (3) | (4) | (5) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Con |  | Off | red |  |
|  | Mean | S.D. | Mean | S.D. | p-value ${ }^{1}$ |
| Panel A. Demographics |  |  |  |  |  |
| Female | 0.60 | 0.49 | 0.61 | 0.49 | 0.33 |
| Aged 16-18 | 0.72 | 0.45 | 0.71 | 0.45 | 0.64 |
| Aged 19-20 | 0.28 | 0.45 | 0.29 | 0.45 | 0.64 |
| Montevideo (Capital City) ${ }^{2}$ | 0.49 | 0.50 | 0.53 | 0.50 |  |
| Panel B. Education and Social Programs Year -1 |  |  |  |  |  |
| Enrolled in Academic Secondary Education | 0.49 | 0.50 | 0.48 | 0.50 | 0.32 |
| Enrolled in Technical Secondary Education | 0.22 | 0.41 | 0.22 | 0.42 | 0.49 |
| Enrolled in University ${ }^{3}$ | 0.16 | 0.37 | 0.16 | 0.37 | 0.89 |
| Enrolled in Tertiary Non-University | 0.01 | 0.11 | 0.01 | 0.10 | 0.43 |
| Enrolled in Out-of-School Programs | 0.02 | 0.13 | 0.02 | 0.14 | 0.80 |
| Highly Vulnerable HH (Food Card Recipient) | 0.09 | 0.29 | 0.09 | 0.29 | 0.93 |
| Vulnerable Household (CCT recipient) | 0.26 | 0.44 | 0.27 | 0.44 | 0.22 |
| Panel C. Labor Outcomes Year -1 |  |  |  |  |  |
| Earnings (winsorized top 1\%, USD) | 163.17 | 578.73 | 151.63 | 571.44 | 0.34 |
| Positive Earnings | 0.15 | 0.36 | 0.15 | 0.35 | 0.73 |
| Months with Positive Earnings | 0.68 | 2.07 | 0.62 | 1.96 | 0.25 |
| Panel D. Aggregate orthogonality test for panels A-C |  |  |  |  |  |
| p -value (joint F-test) ${ }^{4}$ |  |  |  |  | 0.80 |
| Observations | 119,366 |  | 2,829 |  | 122,195 |

## First Stage Determinants of the evip

|  | $(1)$ | $(2)$ | $(3)$ | $(4)$ |
| :--- | :---: | :---: | :---: | :---: |
|  | All Editions | YET Participation |  |  |
| Edition 1 | Edition 2 | Edition 3 |  |  |
|  |  |  |  |  |
| Offered | $0.71^{* * *}$ | $0.73^{* * *}$ | $0.70^{* * *}$ | $0.70^{* * *}$ |
|  | $(0.01)$ | $(0.02)$ | $(0.02)$ | $(0.02)$ |
| Fstat | 6,110 | 2,001 | 2,077 | 2,088 |
| Applications | 122,195 | 46,544 | 43,661 | 31,990 |
| Individuals | 90,423 | 46,008 | 42,643 | 30,969 |

OLS regressions of YET participation in year 0 on the offer to take the YET job (winning the lottery). Controls for lottery design (lottery and quota dummies) and number of applications are included. Covariates include gender, a dummy for age below 18 at application, baseline earnings and dummies for baseline education type. Standard errors clustered at the applicant level shown in parenthesis. $\mathrm{p}<0.01,{ }^{* *}$ $\mathrm{p}<0.05$, * $\mathrm{p}<0.1$.

## Quarterly Earnings



## Effects of YET on Labor Outcomes

| Total yearly | Months with | Positive | Monthly |
| :---: | :---: | :---: | :---: |
| earnings | positive earnings | earnings | wages |

## Program Year

| Year 0 | $2001.48^{* * *}$ | $7.41^{* * *}$ | $0.60^{* * *}$ | $-24.81^{* * *}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | $(41.64)$ | $(0.08)$ | $(0.01)$ | $(3.09)$ |
|  | $[972.36]$ | $[2.57]$ | $[0.40]$ | $[321.32]$ |

## Post-Program Years

| Years 1-4 (Avg.) | $285.35^{* * *}$ | 0.07 | $0.03^{* * *}$ | $26.22^{* * *}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | $(103.38)$ | $(0.12)$ | $(0.01)$ | $(8.60)$ |
|  | $[3142.03]$ | $[5.56]$ | $[0.67]$ | $[506.65]$ |


| Individuals | 90,423 | 90,423 | 90,423 | 48,375 |
| :--- | :---: | :---: | :---: | :---: |
| Applications | 122,195 | 122,195 | 122,195 | 58,078 |

Note: Control Complier Mean in [.]

## Earnings Effects: Formal vs. Informal Work

- \$285 (9\%) average increase in post-program formal earnings over complier control mean
- The Continuous Household Survey in Uruguay indicates that youth aged 16-20 earn around USD 200 per year in the informal sector
- Even if we assume that increase in formal earnings completely crowds-out informal earnings, the effect will still be positive


## Bounds for Wage Effects

|  | (1) <br> ITT effect on wages | (2) <br> Lee b on wag | (3) unds effect | (4) <br> Imbens and Manski 95\% confidence interval |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Lower | Upper |  |
| Year 1 |  | $\begin{gathered} -23.27^{* * *} \\ (5.04) \end{gathered}$ | $\begin{gathered} 20.84^{* * *} \\ (5.57) \end{gathered}$ | $\{-31.56,30.00\}$ |
| Year 2 |  | $\begin{gathered} 16.21^{* *} \\ (7.06) \end{gathered}$ | $\begin{gathered} 28.72^{* * *} \\ (7.02) \end{gathered}$ | \{4.60, 40.27\} |
| Year 3 |  | $\begin{gathered} 30.49 * * * \\ (9.71) \end{gathered}$ | $\begin{gathered} 38.20^{* * *} \\ (9.68) \end{gathered}$ | \{14.52, 54.12\} |
| Year 4 |  | $\begin{gathered} -3.635 \\ (14.16) \end{gathered}$ | $\begin{gathered} 82.80^{* * *} \\ (17.08) \end{gathered}$ | $\{-26.93,110.90\}$ |

## Effects of YET on Enrollment in Education

```
year-by-year
```

Any Secondary University Tertiary Out-of-school
Level Education Non-Univ. Programs

## Program Year

Year 0
$0.119^{* *}$
$(0.010)$
$[0.756]$
Years

Ys 1-4 (Avg.)

| $0.022^{* *}$ | $0.020^{* *}$ |
| :---: | :---: |
| $(0.010)$ | $(0.009)$ |
| $[0.483]$ | $[0.253]$ |


| 0.001 | 0.002 |
| :---: | :---: |
| $(0.008)$ | $(0.003)$ |
| $[0.206]$ | $[0.027]$ |

0.001
(0.003)
[0.009]

| Individuals | 90,423 | 90,423 | 90,423 | 90,423 | 90,423 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Applications | 122,195 | 122,195 | 122,195 | 122,195 | 122,195 |

## Effects on Study Effort and Time Use

- Evidence that YET participation does not significantly impact schooling performance
- Work crowds out leisure and household chores, but not so much study time table
- Returns to education are similar in treatment and control group (Mincerian regression with fixed effects)


## Persistent Effects on Enrollment

- Related to the income shock due to program wages?
- We would expect this effect to be stronger for poor households (more likely to be credit constrained)
- However, no heterogeneity by poverty status of the household
- Related to expectations about returns to education?
- Positive treatment effect on the reported probability of finding a job after graduating from high school trable


## Effects on Working and Studying

| (1) | $(2)$ | $(3)$ | $(4)$ |
| :---: | :---: | :---: | :---: |
| Work | Work | No Work | No Work |
| and Study | No Study | and Study | No Study |

## Program Year

| Year 0 | $0.60^{* * *}$ | -0.01 | $-0.48^{* * *}$ | $-0.11^{* * *}$ |
| :---: | :---: | :---: | :---: | :---: |
| $(0.01)$ | $(0.01)$ | $(0.01)$ | $(0.01)$ |  |
|  | $[0.27]$ | $[0.13]$ | $[0.48]$ | $[0.11]$ |

## Post-Program Years

| Ys 1-4 (Avg.) | $0.03^{* * *}$ | -0.00 | -0.01 | $-0.02^{* *}$ |
| :--- | :---: | :---: | :---: | :---: |
|  | $(0.01)$ | $(0.01)$ | $(0.01)$ | $(0.01)$ |
|  | $[0.30]$ | $[0.36]$ | $[0.18]$ | $[0.15]$ |
|  |  |  |  |  |
| Individuals | 90,423 | 90,423 | 90,423 | 90,423 |
| Applications | 122,195 | 122,195 | 122,195 | 122,195 |

## Mechanisms

## The education channel: Mincerian returns to education (between 3.6\% and 10\%)

|  | (1) <br> 2017 labor earnings (in dollars) | (2) <br> Education (in years) | 2017 labor earnings (in dollars) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Offered | $\begin{gathered} 284.6^{* * *} \\ (93.94) \end{gathered}$ | $\begin{aligned} & 0.186 * * * \\ & (0.0279) \end{aligned}$ |  |  | $\begin{gathered} 255.2^{* * *} \\ (93.56) \end{gathered}$ |
| Education attainment (in years) |  |  | $\begin{gathered} 152.8^{* * *} \\ (11.27) \end{gathered}$ | $\begin{gathered} 465.2^{* * *} \\ (11.47) \end{gathered}$ | $\begin{gathered} 158.1^{* * *} \\ (11.14) \end{gathered}$ |
| Outcome mean | 4,258 | 15.99 | 4,258 | 4,258 | 4,258 |
| Work experience |  |  |  | Y |  |
| Indiv. controls | Y | Y | Y | Y | Y |
| Lottery controls | Y | Y | Y | Y | Y |
| Sample | All | All | Control | Control | All |
| Observations | 90,426 | 90,424 | 87,734 | 87,734 | 90,424 |

## The education channel: small contributor

- Mincerian returns to education between $3.6 \%$ and $10 \%$
- 0.2 increase in years of education explains between $10 \%$ and $30 \%$ of earnings effect
- Same result in mediation analysis
- Large role for the work experience channel


## The work experience channel

- Transferability of human capital acquired in program jobs
- Less than $5 \%$ of participants hired again in program firms over 4 post-program years
- Earnings effects are not concentrated in program-firms sectors
- No heterogeneous earnings effects by program-firms sectors
- Program job tasks spur learning of cognitive skills on the job:
- Youth read, write and use computers more often in program jobs
- Weakness in terms of soft skills
- Less frequent meetings with colleagues
- No effects on soft skills, no accumulation in program jobs


## Youth Welfare đatails

- We use reservation wage questions from our survey to give a monetary value to leisure time
- One hour of leisure yields utility equivalent to $\$ 3.7$ of consumption
- During the program, monthly reduction in leisure of 21 hours
- Then, the monthly loss of utility due to the decrease in leisure is $\$ 77.7$ (=3.7*21)
- The net effect on welfare is $\$ 69$ per month: $\$ 147$ (monthly earnings effect during the program) minus $\$ 78$.
- This amounts to $\$ 836$ over the program year
- Under some additional assumptions, we estimate that effect on welfare after the program is $\$ 267$ per year


## Conclusion

- Uruguayan work-study program improves labor market outcomes
- It does not crowd-out education. On the contrary, it crowds it in, even when the program conditionality does not bind any more
- Accumulation of extra education explains between $10 \%$ to $30 \%$ of the earnings effect
- Accumulation of work experience seems to be a strong channel with transferability of skills acquired on the program jobs (excl. soft skills though)
- Future research: external validity to jobs in different occupations and without the conditionality requirement

Appendix

## One third of the eligible population applies back

|  | $(1)$ | $(2)$ | $(3)$ | $(4)$ |
| :--- | :---: | :---: | :---: | :---: |
| VARIABLES | Census | Census | YET | YET |
|  | All | Studying | First Ed. | Ed. 1-3 |
|  | 2011 | 2011 | 2012 | $2012-2014$ |
|  |  |  |  |  |
| Female | 0.49 | 0.55 | 0.58 | 0.60 |
| Age 16-18 | 0.62 | 0.72 | 0.70 | 0.72 |
| Age 19-20 | 0.38 | 0.28 | 0.30 | 0.28 |
| Montevideo | 0.38 | 0.42 | 0.52 | 0.49 |
| Enrolled | 0.54 | 1.00 | 1.00 | 1.00 |
| Highly Vulnerable Household | 0.12 | 0.08 | 0.09 | 0.09 |
| Worked formally last month | 0.14 | 0.07 | 0.06 | 0.07 |
|  |  |  |  |  |
| Individuals | 255,338 | 132,968 | 46,008 | 90,423 |
| Applications |  |  | 46,544 | 122,195 |

## YET: edition by edition

| Edition | 1 | 2 | 3 | 4 | 5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Application Date | May 2012 | May 2013 | May 2014 | Sep 2015 | Sep 2016 |
| Applications | 46,544 | 43,661 | 31,990 | 21,159 | 27,143 |
| Applicants | 46,008 | 42,643 | 30,969 | 20,537 | 26,137 |
| Job Offers Made | 754 | 981 | 955 | 722 | 843 |
| Jobs Completed | 549 | 686 | 660 | 541 | 632 |
| Sector: Civil | 0.81 | 0.73 | 0.71 | 0.64 | 0.64 |
| Sector: Industry/Trade | 0.03 | 0.05 | 0.04 | 0.05 | 0.05 |
| Sector: Banking | 0.16 | 0.23 | 0.25 | 0.31 | 0.31 |
| Localities | 51 | 64 | 67 | 65 | 63 |

## Heterogeneity by Poverty Level back

|  | $(1)$ <br> Enrolled <br> Any Level | $(2)$ <br> Total <br> Earnings |
| :--- | :---: | :---: |
| Avg Ys 1-4 |  |  |
| Treated (T) | $0.019^{*}$ | $258.253^{* *}$ |
|  | $(0.012)$ | $(124.534)$ |
| $\mathrm{T} *$ Vulnerable | 0.028 | -2.524 |
|  | $(0.027)$ | $(248.277)$ |
| $\mathrm{T} *$ H. Vulnerable | -0.069 | 320.331 |
| Vulnerable | $(0.044)$ | $(376.595)$ |
|  | $-0.067^{* * *}$ | $-140.664^{* * *}$ |
| Highly Vuln. | $(0.003)$ | $(28.209)$ |
|  | $-0.057^{* * *}$ | $-349.300^{* * *}$ |
| CCM | $(0.005)$ | $(38.463)$ |
| Observations | 0.506 | 3308.204 |
| Individuals | 381,139 | 381,139 |
|  | 90,423 | 90,423 |

## Effects of YET on Study Effort during Program Year

|  | $(1)$ <br> High school <br> enrolled | $(2)$ <br> Absent <br> last week | $(3)$ <br> Class hs <br> per week | (4) <br> Study time <br> outside school <br> (hs per week) | GPA <br> current |
| :--- | :---: | :---: | :---: | :---: | :---: |
| treated | $0.10 * * *$ | 0.01 | $-1.85^{* *}$ | $-2.51^{* * *}$ | -0.20 |
|  | $(0.04)$ | $(0.05)$ | $(0.86)$ | $(1.04)$ | $(0.16)$ |
| CCM | 0.45 | 0.25 | 26.90 | 6.46 | 7.88 |
| Applications | 1,366 | 649 | 649 | 649 | 649 |
| Applicants | 1,272 | 604 | 604 | 604 | 604 |

Note: GPA ranges from 1 to 12 , $\mathrm{sd}=1.6$

## Expected returns to education

(1)
(2)
(3)
(4)

Expected probability (in\%) of finding a job when one finishes...
3 years 6 years tertiary university
of high school of high school education

| Treated | -2.156 | $2.864^{*}$ | 0.753 | -0.497 |
| :--- | :---: | :---: | :---: | :---: |
|  | $(1.478)$ | $(1.515)$ | $(1.250)$ | $(0.934)$ |
| CCM | 42.22 | 70.60 | 85.33 | 94.30 |
|  |  |  |  |  |
| Applications | 1,366 | 1,366 | 1,366 | 1,366 |
| Applicants | 1272 | 1272 | 1272 | 1272 |

## Effects on Working and Studying bark

|  | (1) <br> Work and Study | (2) <br> Work <br> No Study | (3) <br> No Work and Study |  |
| :---: | :---: | :---: | :---: | :---: |
| Program Year |  |  |  |  |
| Year 0 |  | $\begin{gathered} -0.01 \\ (0.01) \\ {[0.13]} \end{gathered}$ | $\begin{gathered} -0.48^{* * *} \\ (0.01) \\ {[0.48]} \end{gathered}$ |  |
| Post-Program Years |  |  |  |  |
| Year 1 |  | $\begin{gathered} -0.00 \\ (0.01) \\ {[0.24]} \end{gathered}$ | $\begin{gathered} -0.03^{* *} \\ (0.01) \\ {[0.28]} \end{gathered}$ | $\begin{aligned} & -0.02^{*} \\ & (0.01) \\ & {[0.12]} \end{aligned}$ |
| Year 2 |  | $\begin{gathered} -0.02 \\ (0.01) \\ {[0.37]} \end{gathered}$ | $\begin{gathered} -0.01 \\ (0.01) \\ {[0.17]} \end{gathered}$ | $\begin{gathered} -0.01 \\ (0.01) \\ {[0.16]} \end{gathered}$ |
| Year 3 | $\begin{gathered} 0.01 \\ (0.02) \\ {[0.26]} \end{gathered}$ | $\begin{gathered} -0.00 \\ (0.02) \\ {[0.46]} \end{gathered}$ | $\begin{gathered} 0.01 \\ (0.01) \\ {[0.10]} \end{gathered}$ | $\begin{gathered} -0.02 \\ (0.01) \\ {[0.18]} \end{gathered}$ |
| Year 4 | $\begin{gathered} -0.01 \\ (0.02) \\ {[0.18]} \end{gathered}$ | $\begin{gathered} 0.06^{* *} \\ (0.02) \\ {[0.57]} \end{gathered}$ | $\begin{gathered} -0.00 \\ (0.01) \\ {[0.05]} \end{gathered}$ |  |
| Ys 1-4 (Avg.) | $\begin{gathered} 0.03^{* * *} \\ (0.01) \\ {[0.30]} \end{gathered}$ | $\begin{gathered} -0.00 \\ (0.01) \\ {[0.36]} \end{gathered}$ | $\begin{gathered} -0.01 \\ (0.01) \\ {[0.18]} \end{gathered}$ | $\begin{gathered} -0.02^{* *} \\ (0.01) \\ {[0.15]} \end{gathered}$ |
| Individuals Applications | $\begin{gathered} 90,423 \\ 122,195 \end{gathered}$ | $\begin{gathered} 90,423 \\ 122,195 \end{gathered}$ | $\begin{gathered} 90,423 \\ 122,195 \end{gathered}$ | $\begin{gathered} 90,423 \\ 122,195 \end{gathered}$ |


\section*{Effect of YET on Earnings by Sector <br> | Total | Total | Total | Total |
| :---: | :---: | :---: | :---: |
| earnings | earnings | earnings | earnings |
| Industry | Civil | Banking | Low Qual. |}

Program Year

| Year 0 | $-589.23^{* * *}$ | $1985.05^{* * *}$ | $646.73^{* * *}$ | $-41.01^{* * *}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | $(36.83)$ | $(37.19)$ | $(30.53)$ | $(5.97)$ |
|  | $[871.81]$ | $[37.13]$ | $[9.30]$ | $[52.68]$ |

Post-Program Years

| Year 1 | 34.79 <br> $(72.59)$ | -6.50 <br> $(35.67)$ | $60.08^{* *}$ <br> $(26.47)$ | $-38.18^{* * *}$ <br> $(12.80)$ |
| :---: | :---: | :---: | :---: | :---: |
|  | $[1675.14]$ | $[202.07]$ | $[39.03]$ | $[95.01]$ |
|  |  |  |  |  |
| Year 2 | $273.20^{* *}$ | 45.85 | $95.68^{*}$ | 16.08 |
|  | $(122.45)$ | $(70.04)$ | $(51.93)$ | $(26.71)$ |
|  | $[2486.52]$ | $[299.96]$ | $[62.48]$ | $[92.03]$ |
|  |  |  |  |  |
| Year 3 | $300.29^{* *}$ | 36.94 | $116.24^{*}$ | -1.46 |
|  | $(152.12)$ | $(86.63)$ | $(65.13)$ | $(29.63)$ |
|  | $[3331.32]$ | $[440.62]$ | $[80.35]$ | $[130.49]$ |
|  |  |  |  |  |
| Year 4 | 409.21 | $578.59^{* * *}$ | 43.96 | 26.58 |
|  | $(256.05)$ | $(211.47)$ | $(86.92)$ | $(61.25)$ |
|  | $[4105.23]$ | $[594.97]$ | $[87.36]$ | $[129.02]$ |

## Program-firm sector effects on Earnings back

|  | $(1)$ <br> Total <br> earnings <br> Year 0 | $(2)$ <br> Total <br> earnings <br> Avg. Ys 1-4 | $(3)$ <br> Enrolled <br> Any level <br> Year 0 | (4) <br> Enrolled <br> Any level <br> Avg. Ys 1-4 |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Program job in Banking | $350.71^{* * *}$ | 333.04 | -0.01 | -0.00 |
|  | $(51.98)$ | $(210.37)$ | $(0.02)$ | $(0.02)$ |
| Program job in Industry | 198.87 | -11.44 | 0.01 | 0.02 |
|  | $(169.80)$ | $(501.54)$ | $(0.03)$ | $(0.04)$ |
| Control Mean (Civil Sec.) | 2908.48 | 3354.19 | 0.88 | 0.50 |
| Observations | 1,994 | 5,838 | 1,994 | 5,838 |
| Individuals | 1,895 | 1,895 | 1,895 | 1,895 |

## Effects on Soft Skills at End of Program back

(1)
(2)
(3)
(4)
(5)
(6)

Panel A. Big 5 and grit

Open Conscientious | Extrav |
| ---: |
| Scale 1-5 | Agreeable Neurotic Grit

| Treated | -0.041 | 0.046 | 0.007 | -0.026 | 0.046 | -0.049 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(0.036)$ | $(0.040)$ | $(0.057)$ | $(0.041)$ | $(0.068)$ | $(0.043)$ |
|  |  |  |  |  |  |  |
| CCM | 4.041 | 3.792 | 3.611 | 3.695 | 3.419 | 3.736 |
| Control sd | 0.493 | 0.565 | 0.734 | 0.533 | 0.835 | 0.579 |

Panel B. Soft Skills Related to Labor Market

| Finish on time | Adapts fast | Teamwork | Punctual | Index | Unpunctual |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | important |  | (1-4) | Interview |
|  |  | Scale 1-5 |  |  |  |


| Treated | 0.071 | 0.067 | 0.050 | -0.002 | 0.047 | -0.010 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(0.050)$ | $(0.051)$ | $(0.050)$ | $(0.061)$ | $(0.038)$ | $(0.010)$ |
|  |  |  |  |  |  |  |
| CCM | 4.047 | 4.006 | 4.246 | 4.169 | 4.117 | 0.0241 |
| Control sd | 0.679 | 0.650 | 0.677 | 0.811 | 0.494 | 0.149 |
|  |  |  |  |  |  |  |
| Applications | 1,366 | 1,366 | 1,366 | 1,366 | 1,366 | 1,366 |
| Individuals | 1,272 | 1,272 | 1,272 | 1,272 | 1,272 | 1,272 |

## During Program: Time Use back

|  | $(1)$ | $(2)$ | $(3)$ <br> Time (hours per week) | $(4)$ <br> $c c c c c c c c$ | $(5)$ | $(6)$ | $(7)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Work | Study <br> in or out <br> of school | Commute | Household <br> chores | Leisure | Sleep | Eat |
| Treated | $10.90^{* * *}$ | -1.990 | $2.143^{* *}$ | $-3.170^{* * *}$ | $-4.936^{* * *}$ | -0.784 | $-1.443^{*}$ |
|  | $(1.509)$ | $(1.811)$ | $(0.984)$ | $(0.780)$ | $(1.885)$ | $(1.402)$ | $(0.769)$ |
| CCM | 8.759 | 20.08 | 5.974 | 6.404 | 34.80 | 58.81 | 10.72 |
| Applications | 1,366 | 1,366 | 1,366 | 1,366 | 1,366 | 1,366 | 1,366 |
| Individuals | 1,272 | 1,272 | 1,272 | 1,272 | 1,272 | 1,272 | 1,272 |

## During Program: Occupations and Tasks back

|  | $(1)$ | $(2)$ | $(3)$ <br> Computers <br> every day | $(4)$ <br> Measuring <br> weights,dist. | $(5)$ <br> Physically <br> demand. <br> (scale 1-10) | (6) <br> Freq. <br> meeting <br> colleagues |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Treated | $0.275^{* * *}$ | $0.184^{* * *}$ | $0.470^{* * *}$ | $-0.137^{* * *}$ | $-1.509^{* * *}$ | $-0.195^{* * *}$ |
|  | $(0.056)$ | $(0.056)$ | $(0.054)$ | $(0.048)$ | $(0.294)$ | $(0.056)$ |
| CCM | 0.562 | 0.542 | 0.381 | 0.252 | 4.367 | 0.392 |
|  |  |  | Writing |  |  | 641 |
| Applications | 641 | 641 | 641 | 641 | 641 |  |
| Applicants | 587 | 587 | 587 | 587 | 587 | 587 |

## Effect of working and studying on main outcomes back

| $(1)$ | $(2)$ | $(3)$ | $(4)$ <br> Total |
| :---: | :---: | :---: | :---: |
| Pos. | Wages | Enrolled <br> Any Level |  |
| Earns. | Earns. |  |  |


| Work and Study | $477.79 * * *$ <br> $(172.49)$ | $0.05^{* * *}$ <br> $(0.02)$ | $51.62^{* * *}$ <br> $(16.97)$ | $0.04^{* *}$ |
| :--- | :---: | :---: | :---: | :---: |
|  | 2338.30 | 0.56 | 473.65 | 0.51 |
| CCM | 381,139 | 381,139 | 253,957 | 381,139 |
| Observations | 90,423 | 90,423 | 73,681 | 90,423 |

## Yearly Effects of MET on Labor Outcomes

| Program Year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Year 0 | $\begin{gathered} 2001.48^{* * *} \\ (41.64) \\ {[972.36]} \end{gathered}$ | $\begin{gathered} 7.41^{* * *} \\ (0.08) \\ {[2.57]} \end{gathered}$ |  | $\begin{gathered} -24.81^{* * *} \\ (3.09) \\ {[321.32]} \end{gathered}$ |
| Post-Program Years |  |  |  |  |
| Year 1 | $\begin{gathered} 51.75 \\ (79.92) \\ {[2026.38]} \end{gathered}$ | $\begin{gathered} -0.06 \\ (0.13) \\ {[4.54]} \end{gathered}$ |  | $\begin{gathered} 4.59 \\ (7.92) \\ {[398.50]} \end{gathered}$ |
| Year 2 |  | $\begin{gathered} -0.02 \\ (0.14) \\ {[5.60]} \end{gathered}$ | $\begin{gathered} 0.02 \\ (0.01) \\ {[0.67]} \end{gathered}$ | $\begin{gathered} 26.39 * * * \\ (9.97) \\ {[498.05]} \end{gathered}$ |
| Year 3 | $\begin{gathered} 432.84^{* * *} \\ (165.44) \\ {[4107.04]} \end{gathered}$ | $\begin{gathered} 0.18 \\ (0.18) \\ {[6.40]} \end{gathered}$ | $\begin{gathered} 0.01 \\ (0.02) \\ {[0.72]} \end{gathered}$ | $\begin{gathered} 43.08^{* * *} \\ (13.35) \\ {[583.19]} \end{gathered}$ |
| Year 4 | $\begin{gathered} 1113.19^{* * *} \\ (285.81) \\ {[5046.11]} \end{gathered}$ | 0.57** <br> (0.25) <br> [7.07] | $\begin{gathered} 0.05^{* *} \\ (0.02) \\ {[0.75]} \end{gathered}$ | $\begin{gathered} 71.86^{* * *} \\ (23.08) \\ {[661.82]} \end{gathered}$ |
| Ys 1-4 (Avg.) | $\begin{gathered} 285.35^{* * *} \\ (103.38) \\ {[3142.03]} \end{gathered}$ | $\begin{gathered} 0.07 \\ (0.12) \\ {[5.56]} \end{gathered}$ |  | $\begin{gathered} 26.22^{* * *} \\ (8.60) \\ {[506.65]} \end{gathered}$ |
| Individuals | 90,423 | 90,423 | 90,423 | 48,375 |
| Applications | 122,195 | 122,195 | 122,195 | 58,078 |


\section*{Effects of work-study program on Enrollment in Education <br> | Any | Secondary | University | Tertiary | Out-of-school |
| :---: | :---: | :---: | :---: | :---: |
| Level | Education |  | Non-Univ. | Programs |}

Program Year

| Year 0 | $0.119^{* * *}$ | $0.101^{* * *}$ | 0.012 | 0.005 | 0.004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(0.010)$ | $(0.012)$ | $(0.008)$ | $(0.004)$ | $(0.005)$ |
|  | $[0.756]$ | $[0.521]$ | $[0.207]$ | $[0.017]$ | $[0.025]$ |

Post-Program Years

| Year 1 | 0.016 | $0.024^{*}$ | -0.000 | 0.003 | $-0.006^{*}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $(0.014)$ | $(0.013)$ | $(0.011)$ | $(0.005)$ | $(0.003)$ |
|  | $[0.646]$ | $[0.344]$ | $[0.279]$ | $[0.025]$ | $[0.016]$ |
|  |  |  |  |  |  |
| Year 2 | $0.031^{* *}$ | $0.021^{*}$ | 0.005 | 0.004 | 0.003 |
|  | $(0.014)$ | $(0.012)$ | $(0.011)$ | $(0.005)$ | $(0.004)$ |
|  | $[0.472]$ | $[0.236]$ | $[0.213]$ | $[0.028]$ | $[0.007]$ |
|  |  |  |  |  |  |
| Year 3 | 0.019 | $0.023^{*}$ | -0.011 | 0.003 | 0.005 |
|  | $(0.017)$ | $(0.013)$ | $(0.011)$ | $(0.005)$ | $(0.004)$ |
|  | $[0.366]$ | $[0.181]$ | $[0.161]$ | $[0.028]$ | $[0.005]$ |
|  |  |  |  |  |  |
|  | -0.007 | 0.001 | -0.006 | -0.008 | 0.008 |
| Year 4 | $(0.020)$ | $(0.017)$ | $(0.009)$ | $(0.007)$ | $(0.005)$ |
|  | $[0.231]$ | $[0.156]$ | $[0.044]$ | $[0.030]$ | $[0.004]$ |
|  |  |  |  |  |  |
|  |  |  | 0.001 | 0.002 | 0.001 |
| Ys 1-4 (Avg.) | $0.022^{* *}$ | $0.020^{* *}$ | 0.001 |  |  |
|  | $(0.010)$ | $(0.009)$ | $(0.008)$ | $(0.003)$ | $(0.003)$ |
|  | $[0.483]$ | $[0.253]$ | $[0.206]$ | $[0.027]$ | $[0.009]$ |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Individuals | 90,423 | 90,423 | 90,423 | 90,423 | 90,423 |
| Applications | 122,195 | 122,195 | 122,195 | 122,195 | 122,195 |

## Welfare Effects back

- During the program, we assume that disutility of working, studying and commuting is the same, and that treated youth do not decrease home consumption
- After the program, we assume that utility is separable and linear in earnings and jobs are full-time
- We show that welfare effects are ITT effects minus the opportunity cost of working for youth induced to work because of the program (their share times their reservation wage)


## Comparison with previous estimates back

- YET effects: $9 \%$ increase in earnings, $5 \%$ in wages over 4 post-program years
- NLSY effects: twice as large in Ruhm (1997), same order in Ashworth et al (2017), and half smaller in Hotz et al (2002)
- We extend estimates to women (no heterogeneity)
- Relatively short-run effects in our study:
- effects at 25 and 29 years old are similar in Ruhm (1997),
- extrapolating our estimate with education channel as a lower bound yields $2 \%$ increase in earnings in the long-run


## Quarterly Earnings - Edition 2012 only



## Determinants of take-up within offer group


Take-up mean=71\%. Extra controls: edition year dummies

## Determinants of take-up within offer group



## Determinants of take-up within offer group



Graphs by treated

Determinants of take-up within offer group and employed

## Back



