# Early Childhood Human Capital Formation at Scale

Johannes Bos (AIR), Akib Khan (Uppsala U), Saravana Ravindran (NUS), Abu Shonchoy (FIU)

ASSA 2022 Conference

#### 1. Motivation

- Policy problem: How can developing countries deliver promising early childhood development (ECD) programs at scale?
- ECD is critical for better long run social and economic outcomes (Almond & Currie 2011, Black et al. 2017)
- Efficacy trials of ECD parenting programs in Jamaica and US show notable improvements in employment, earnings, and health (Heckman et al. 2010, Gertler et al. 2021)
- Less is known about how to **scale** these programs, esp in low-income settings with resource-poor governments
- **Key Question:** Can developing countries leverage existing public service delivery platforms to scale ECD interventions?
- cRCT of an early childhood stimulation program implemented at scale in Bangladesh targeting >18,000 children -- Integrated into the flagship National Nutrition Services (NNS) program

## 2. The Early Childhood Stimulation Program

Designed by Save the Children, integrated into the existing National Nutrition Services (NNS) program

**ECD Materials:** Child Development Card, Household & Nature Picture Books, and Key Message Picture Book

Counseling of parents/caregivers on stimulation practices

**Delivery mechanism:** Home visits by NNS health-workers (no additional incentives)



Figure 1:A page from the Child Development Card

#### 3. The National Nutrition Services Program

#### Flagship government program to address malnutrition:

- Promotion of positive nutrition practices
- Provision of micro-nutrient supplements + de-worming medication
- Growth monitoring sessions + malnutrition screening
- Referral services for maternal and child malnutrition

#### 4. Experimental Design

- Location: 3 districts in Barisal, Chittagong, and Sylhet
  30 unions with ≥ 2 community clinics → 78 community clinics
- Eligibility: Children aged 3-18 months
- Sampling: 33 eligible households from each of the 78 community clinic catchment areas → 2,574 households
- Randomization: Community clinic-level clustered randomization (treatment vs. ``business as usual" control)
- Data Collection:
- Baseline: November 2013--January 2014
- Endline: September--November 2015 (attrition < 4%)

### 5. Empirical Strategy

ITT analysis: ANCOVA specification. For child i in community clinic catchment area j:

$$Y_{i,j,t+1} = \beta_0 + \beta_1 T_j + \beta_2 Y_{i,j,t} + \beta_3 \mathbf{X_{i,j,t}} + \varepsilon_{i,j,t+1}$$

- $Y_{i,j,t+1}$  = Outcome variable of interest measured at endline
- $T_i$  = Treatment indicator
- $Y_{i,j,t}$  = Outcome variable of interest measured at baseline
- $\mathbf{X_{i,i,t}}$  = Child-level, parent-level, household-level controls

#### 6. Results

Reallocation of service-provider time spent with households

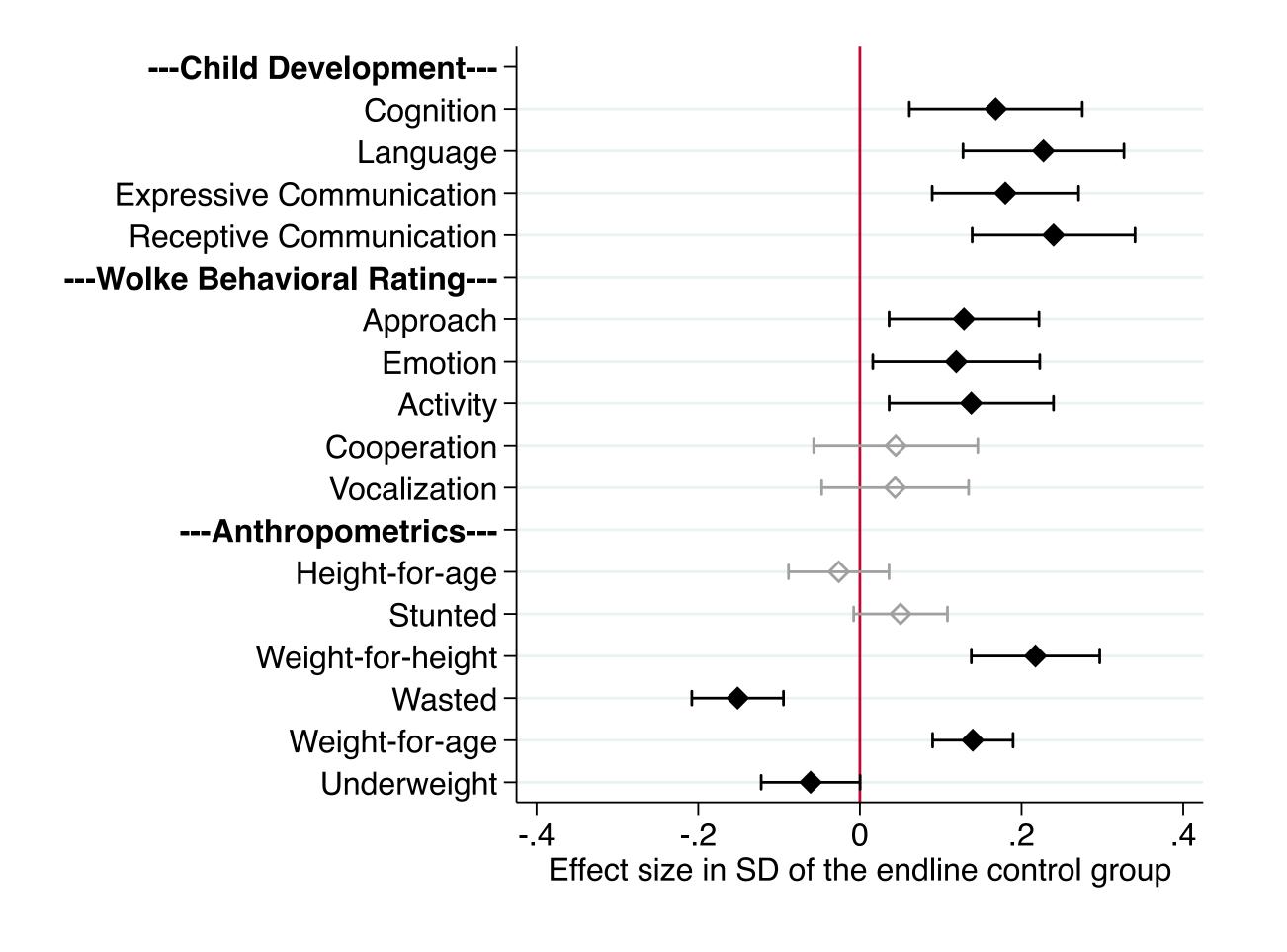
		Number of topics:						
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
		General	Child	Family		Pregnant		Number of
	ECD	Nutrition	Health	Planning	EPI	Women	Total	Topics Discussed
Treatment	3.010***	-0.805***	-0.503**	-0.215	-0.506**	-0.268	0.714	0.356**
	(0.271)	(0.209)	(0.215)	(0.369)	(0.212)	(0.335)	(0.544)	(0.138)
Adjusted R <sup>2</sup>	0.608	0.156	0.094	-0.090	-0.110	0.309	0.276	0.315
Control Mean	0.038	2.25	1.135	2.827	1.692	3.423	11.365	3.654
Observations	122	122	122	122	122	122	122	122

Notes: \* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01. Standard errors in parentheses and clustered by community clinic. Units for dependent variables: minutes per household visit in the last working day. Union (strata) fixed effects are included in all regressions.

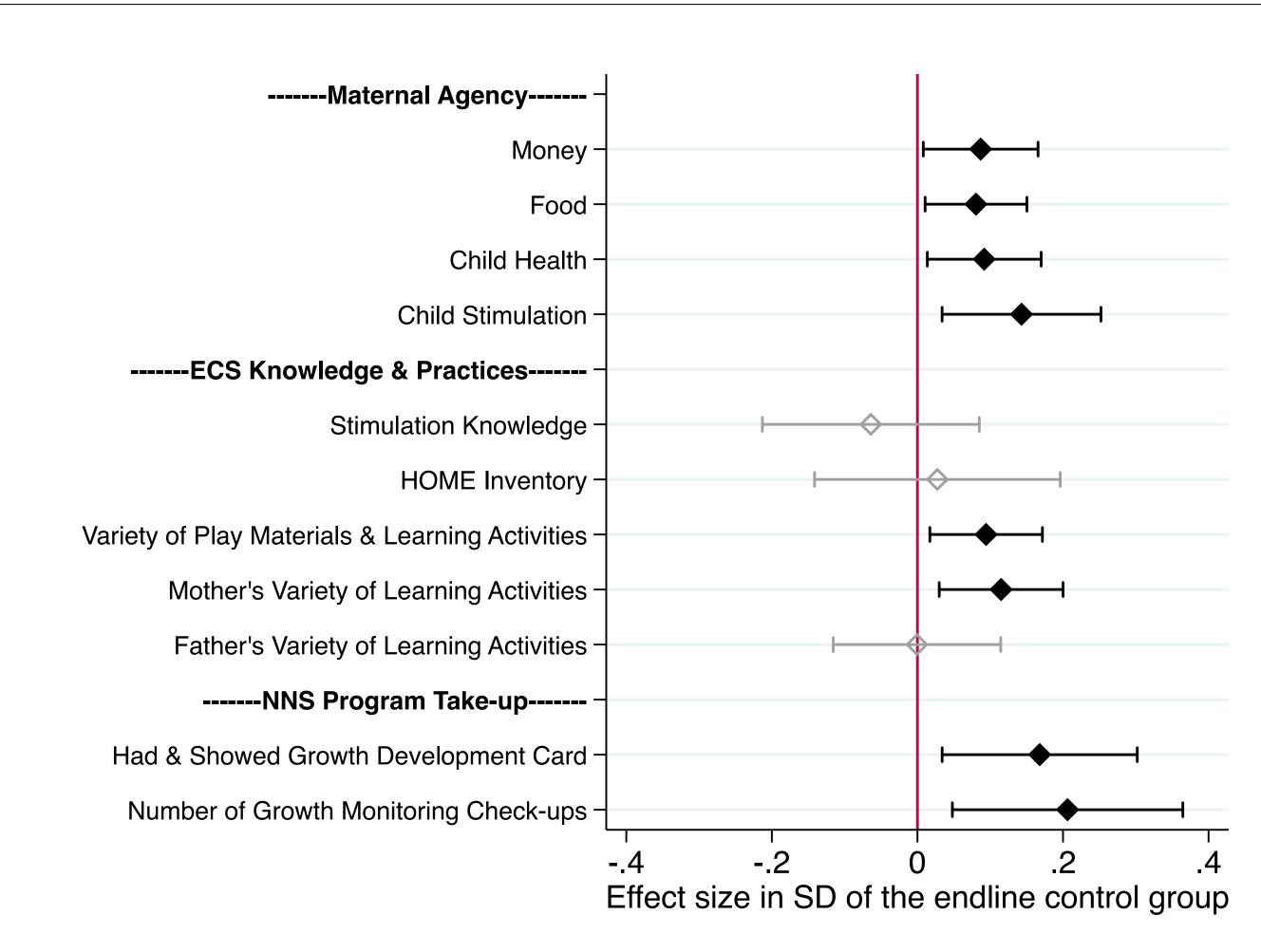
#### Receipt of Materials by Households

	Mother/Household received							
	(1)	(2)	(3)	(4)	(5)			
	Child Development Card	Household Picture Book	Nature Picture Book	Key Message Booklet	Any of the four SC materials			
Treatment	0.491*** (0.034)	0.489*** (0.035)	0.484*** (0.035)	0.164*** (0.018)	0.497*** (0.035)			
Adjusted $R^2$ Control Mean Observations	0.356 0.024 2479	0.355 0.026 2479	0.349 0.026 2479	0.152 0.011 2479	0.364 0.026 2479			

#### Effects on Child Skills and Anthropometry



#### 7. Mechanisms



## 8. Cost-benefit Analysis

#### Cognitive skills:

- Deming (2017): 1 SD ↑ cognitive skills → Wages ↑ 15.1%
- Program ITT impact: 0.17 SD ↑ in cognitive composite score

#### Noncognitive skills:

- Deming (2017): 1 SD ↑ social skills → Wages ↑ 3.7%
- Program ITT impact: 0.12 SD ↑ in Wolke index

Assuming additive separability  $\rightarrow$  Wages  $\uparrow$  3%

Head Start: 7.9% (Deming, 2009)

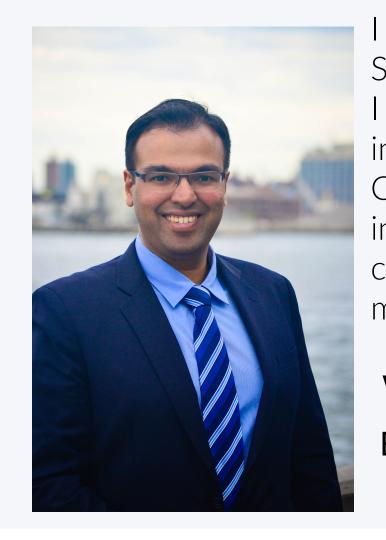
Cost: \$6.84 per child targeted

Program IRR: 19.6%

Perry Preschool Program: 7-10% (Heckman et al. 2010)

#### 9. Policy Implications

- At-scale interventions can be highly cost-effective (IRR: 19.6%)
- Challenges pertaining to compliance and take-up remain



I am a tenure-track assistant professor at the Lee Kuan Yew School of Public Policy at the National University of Singapore. I received my Ph.D. in Economics from New York University in 2019 and was a postdoctoral fellow at the University of California, Los Angeles from 2019 - 2020. My primary research interests are in development economics and applied microeconomics, particularly in the areas of human capital formation, migration, and digital financial services.

Website: <a href="https://www.saravanaravindran.com">www.saravanaravindran.com</a>

Email: saravana@nus.edu.sg