

# Liquidity Traps in a Monetary Union

[ Oxford Economic Papers, October 2021, Vol. 73, 1581-1603

doi: 10.1093/oep/gpab019

<https://academic.oup.com/oep/article-abstract/73/4/1581/6352248> ]

Robert Kollmann

Université Libre de Bruxelles & CEPR

<https://www.robertkollmann.com>

robert\_kollmann@yahoo.com

AEA meetings, 7-9 January 2022

**PLEASE E-MAIL ME IF YOU WOULD LIKE TO ARRANGE A ZOOM MEETING ABOUT THIS (OR RELATED) RESEARCH**

# Liquidity traps in a monetary union

By Robert Kollmann<sup>a, b, c</sup>

## Abstract

The closed economy macro literature has shown that a liquidity trap can result from the self-fulfilling expectation that *future* inflation and output will be low. This paper investigates expectations-driven liquidity traps in a two-country New Keynesian model of a monetary union. In the model here, a rise in government purchases in an individual country has a weak effect on GDP in the rest of the union. The results here cast doubt on the view that, in the current era of ultra-low interest rates, a rise in fiscal spending by Euro Area (EA) core countries would significantly *boost* GDP in the EA periphery.

# Euro Area Core inflation % p.a. (YoY)



Source: Eurostat (From Croitorov, Ratto, Pfeiffer, Roeger, 2020)

# ECB deposit facility rate (% p.a.)



SOURCE: TRADINGECONOMICS.COM | EUROPEAN CENTRAL BANK

- **Euro Area has been in LIQUIDITY TRAP (LT) since late 2013**
- **Liquidity Trap: situation in which interest rate is (close to) Zero Lower Bound (ZLB), so that monetary policy cannot stimulate real activity by lowering the policy rate (Keynes (1936), Hicks (1937)).**
- **Understanding “low rates” environment: key challenge for economic analysis**
- **Important theme in ongoing monetary policy strategy reviews (ECB, Fed, Bank of Canada etc.)**

**Andrade, Galí, Le Bihan & Matheron (2021)**

**Coenen, Montes-Galdon & Schmidt (2021)**

**Erceg, Jakab & Lindé (2021)**

- This paper: analyzes low-rates environment in **MONETARY UNION**

- 2-country NK model with ZLB

- Compare two leading LT theories

**“fundamentals-driven” liquidity traps** caused by adverse aggregate demand shocks (Keynes (1936), Hicks (1937), Krugman (1998); Eggertsson & Woodford (2003), Holden (2016))

vs.

**“beliefs-driven” liquidity traps** due to self-fulfilling deflationary expectations (Benhabib, Schmitt-Grohé & Uribe (2001))

- **RESULT: Cause of liquidity trap matters for domestic and cross-country shock transmission in Monetary Union**
- **Model with expectations-driven liquidity trap is better suited for generating PERSISTENT liquidity traps than theory of fundamental liquidity traps**
- **Cross-country spillovers of (persistent) FISCAL POLICY is weaker (even negative) in expectations-driven LT than in fundamental LT**

## Benhabib et al. (2002)

**ZLB + active Taylor rule: induces multiple equilibria**

$$E_t \{ \beta u'(C_{t+1}) / u'(C_t) \} (1 + i_{t+1}) / \Pi_{t+1} = 1$$

**Under risk neutrality, certainty equivalent approximation:**

$$E_t \Pi_{t+1} = \beta \cdot (1 + i_{t+1})$$

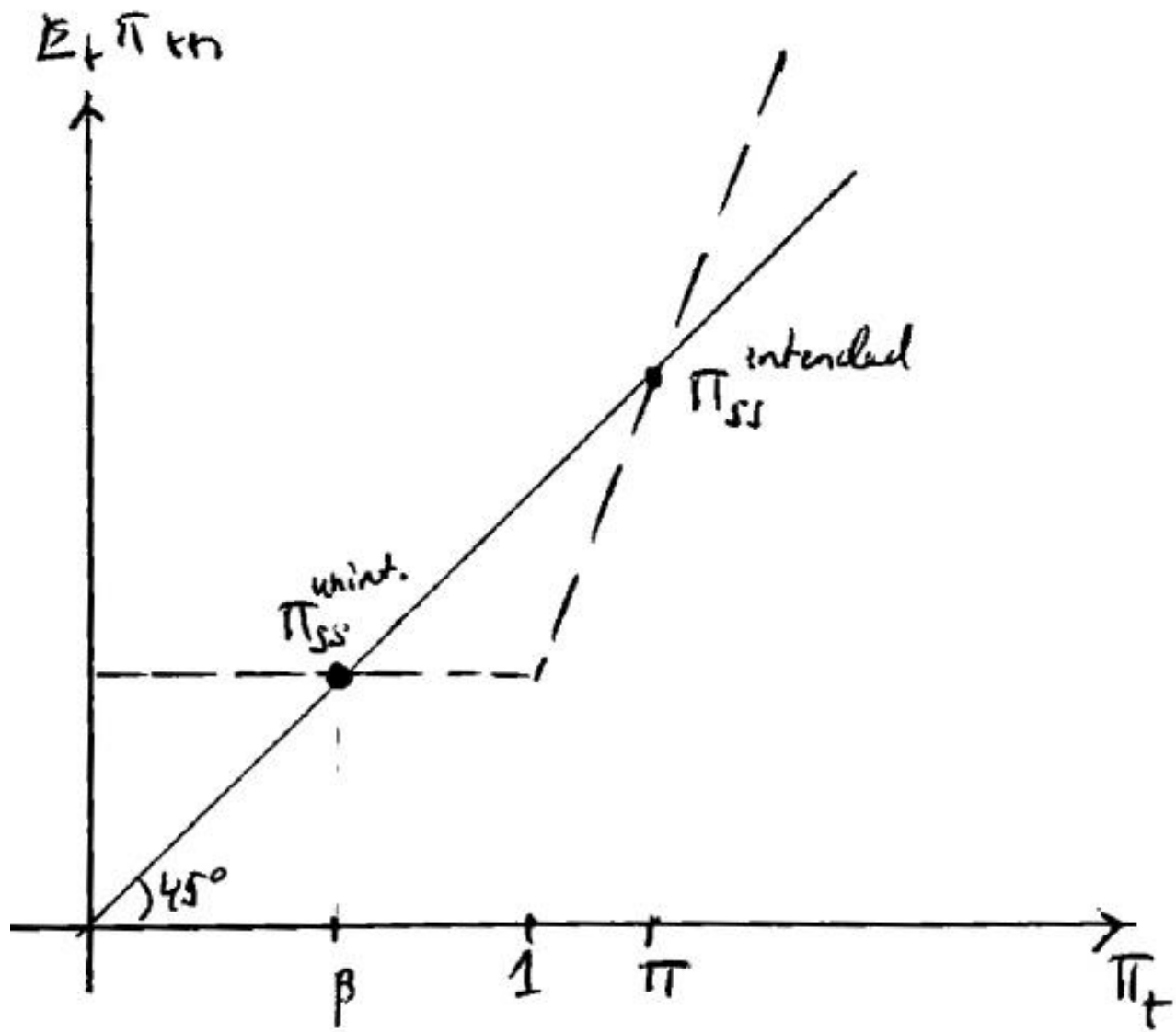
**Taylor rule, with ZLB:  $1 + i_{t+1} = \text{Max}[1, \Pi/\beta + (\gamma_\pi/\beta)(\Pi_t - \Pi)]$**

**$\Pi > 1$ : steady state (gross) inflation**

**$\gamma_\pi > 1$  (Taylor rule)**

$$E_t \Pi_{t+1} = \text{Max}[\beta, \Pi + \gamma_\pi (\Pi_t - \Pi)]$$

**Two steady states:  $\Pi_{SS}^{\text{intended}} = \Pi > 1$  and  $\Pi_{SS}^{\text{unintended}} = \beta < 1$**



$$E_t \pi_{t+1} = \text{Max}[\beta, \pi + \gamma_\pi (\pi_t - \pi)]$$



**Can construct sunspot (beliefs-driven) equilibria that fluctuate randomly into and out of liquidity trap**

**Mertens & Ravn (2014)**

**Arifovic, Schmitt-Grohé & Uribe (2018)**

**Aruoba, Cuba-Borda & Schorfheide (2018)**

**Mertens & Ravn (2014), Aruoba et al. (2018) show that, in a liquidity trap driven by pessimistic expectations, a rise in government purchases can have a deflationary effect  $\Rightarrow$  muted effect on GDP (low fiscal multiplier)**

**Literature on sunspot (beliefs-driven) liquidity traps has considered closed economies.**

**This paper: beliefs-driven liquidity traps in open economies**

**Here: monetary union**

**Companion paper (JEDC 2021):  
floating exchange rate**

# **THIS PAPER**

**Very stylized model (for analytical results) of two-country mon. union**

- Central bank targets union-wide inflation**
- Taylor principle, when ZLB does not bind**
- Each country is specialized in production of a distinct tradable good, but consumes domestic & imported tradables (with home bias)**
- Government purchases local output only**
- Complete financial markets**
- Sticky prices (quadratic price adjustment costs)**

**Study beliefs-driven sunspot equilibria with occasionally binding ZLB**

## For standard calibration (persistent shocks)

■ STRIKING SIMILARITY BETWEEN RESPONSES TO PERSISTENT SHOCKS ACROSS EXPECTATIONS-DRIVEN LT AND NORMAL TIMES “AWAY FROM ZLB”

INTUITION: PERSISTENT SHOCKS ONLY HAVE MUTED EFFECT ON NATURAL INTEREST RATE & INFLATION

THUS, SHOCK RESPONSES IN PRESENCE OF (POSSIBILITY OF) LIQUIDITY TRAP ARE SIMILAR TO RESPONSES WHEN ZLB NEVER BINDS

# ■ FISCAL SHOCK TRANSMISSION IN EXPECTATIONS-DRIVEN LT (MONET.UNION)

Negative international transmission of government purchases shocks:

Home gov't purchases  $\uparrow \Rightarrow$  Home GDP  $\uparrow$ ; Foreign GDP  $\downarrow$

- Weak union-wide fiscal multiplier

Home G  $\uparrow \Rightarrow$  union-wide inflation  $\downarrow$

- Price stickiness dampens improvement of Home t.o.t.

$\Rightarrow$  Home G  $\uparrow$  only generates weak demand spillover to Foreign GDP

**RESPONSE TO SIMILAR TO STANDARD NK (AWAY FROM ZLB) & RBC**

## **Beliefs-driven LT:**

**Inflation is function of the natural real interest rate (rules depending on the ZLB state) [MSV solution]**

**PERSISTENT TFP, G shocks have little effect on natural real rate  $\Rightarrow$  little effect on inflation**

**$\Rightarrow$  output response resembles response away from ZLB (under inflation targeting)!**

# ■ FISCAL TRANSMISSION IN FUNDAMENTALS DRIVEN LT (MONETARY UNION)

Krugman (1998), Eggertsson & Woodford (2003),  
Christiano et al. (2011), Roeger (2015), Holden (2016)

**THESE MODELS PREDICT THAT FISCAL MULTIPLIERS  
CAN BE LARGER IN LIQUIDITY TRAP**

**Closest to paper here:**

**Erceg & Lindé (2010), Blanchard, Erceg & Lindé (2016):  
model of monetary union with liquidity trap triggered by  
strong rise in subjective discount factor (rise in private  
saving)**

**These authors show that cross-country spillovers in  
monetary union can be strong and positive in liquidity  
trap**

**Their model predicts that rise in government purchases in Germany (or in Euro Area core countries) could strongly BOOST Southern European GDP**

**This theory provides basis for view that fiscal 'austerity' in Germany contributed to slump in rest of Euro Area (Krugman, 2013)**

**This paper shows:**

**If liquidity trap is caused by self-fulfilling pessimism (about future inflation and output), then cross-country fiscal spillovers can be much weaker**



# Why the difference Fundam. LT vs Expect-driven LT ?

- Fundamental LT: triggered by big one-time negative demand shock that induces negative value of unconstrained nominal interest rate (**need big shock for long LiqTrap**)
- Once shock has subsided, the liquidity trap ends, and agents believe that the economy will NEVER enter liquidity trap again
- **Small shocks to baseline trajectory have big effects**
- Inflation during liquidity trap determined using backward iteration, from trap exit date
- The backward iteration is explosive
- Small shocks around that baseline trajectory have big effects: e.g., G shock during liquidity trap raises inflation after exit from liquidity trap  $\Rightarrow$  massive front-loaded rise in inflation  $\Rightarrow$  GDP  $\uparrow$

# **SUMMARY OF DOMESTIC & INTERNATIONAL SHOCK TRANSMISSION IN MONETARY UNION**

**“Fundamental LT”  $\neq$  “Beliefs-driven LT”  $\approx$  Away from ZLB**

# The model: 2 symmetric countries (Home & Foreign)

- Preferences/technologies

$$C_{H,t} \equiv (Y_{H,t}^H/\xi)^{\xi} (Y_{H,t}^F/(1-\xi))^{1-\xi}$$

$$y_{H,t}(s) = \theta_{H,t} L_{H,t}(s)$$

$$E_0 \sum_{t=0}^{\infty} \beta^t \Psi_{H,t} U(C_{H,t}, L_{H,t})$$

$$U(C_{H,t}, L_{H,t}) = \ln(C_{H,t}) - \frac{1}{1+1/\eta} (L_{H,t})^{1+1/\eta}$$

- Risk sharing

$$C_{H,t}/C_{F,t} = (\Psi_{H,t}/\Psi_{F,t})/RER_t$$

- Market clearing

$$Y_{H,t} = \xi \text{CPI}_{H,t} C_{H,t}/P_{H,t} + (1-\xi) \text{CPI}_{F,t} C_{F,t}/P_{H,t} + G_{H,t}$$

- Euler equation

$$(1+i_{t+1}) E_t \beta (\Psi_{H,t+1}/\Psi_{H,t}) (C_{H,t}/C_{H,t+1}) / \Pi_{H,t+1}^{\text{CPI}} = 1$$

- **Price setting (Phillips equation),  $k=H,F$**

$$\widehat{\Pi}_{k,t} = \kappa_w \cdot \widehat{mc}_{k,t} + \beta E_t \widehat{\Pi}_{k,t+1}$$

- **Monetary policy rule**

$$1 + i_{t+1} = \text{Max}\{1, \Pi/\beta + (\gamma_\pi/\beta) \cdot (\Pi_t - \Pi)\}, \gamma_\pi > 1$$

**Can solve model step-wise**

**(i) Union-wide (aggregate) variables obey dynamics that is equivalent to closed-economy models.**

**Due to ZLB constraint have multiple (sunspot) equilibria in UNION-WIDE variables**

**Market clearing:**

$$\widehat{Y}_t = \widehat{C}_t + \widehat{G}_t$$

**Phillips curve:**

$$\widehat{\Pi}_t = \kappa \cdot (\widehat{C}_t - \widehat{\theta}_t + \frac{1}{1+\eta} \widehat{G}_t) + \beta E_t \widehat{\Pi}_{t+1}$$

**Euler equation:**

$$\overline{1+i_{t+1}} = E_t \{ \overline{\Pi}_{t+1} + \overline{C}_{t+1} - \overline{C}_t - (\overline{\Psi}_{t+1} - \overline{\Psi}_t) \}$$

**Taylor rule (with ZLB):**

$$\overline{(1+i_{t+1})} = \text{Max} \{ -(\Pi - \beta) / \Pi, \gamma_x \cdot \overline{\Pi}_t \}$$

## Euler-Phillips equation:

$$\text{Max}\{-(\Pi - \beta)/\Pi, \gamma_\pi \cdot \bar{\Pi}_t\} = -\frac{1}{\kappa} \bar{\Pi}_t + (1 + \frac{1+\beta}{\kappa}) E_t \bar{\Pi}_{t+1} - \frac{\beta}{\kappa} E_t \bar{\Pi}_{t+2} + \hat{r}_t$$

$$\hat{r}_t \equiv E_t \{(\hat{\theta}_{t+1} - \hat{\theta}_t) - \frac{1}{1+\eta} (\hat{G}_{t+1} - \hat{G}_t) - (\hat{\Psi}_{t+1} - \hat{\Psi}_t)\} = (1 - \rho) \{-\hat{\theta}_t + \frac{1}{1+\eta} \hat{G}_t + \hat{\Psi}_t\}$$

$r_t$ : natural interest rate (flex-prices)

$\rho$ : autocorrelation of exogenous variables

Aggregate TFP  $\uparrow \Rightarrow r_t \downarrow$

Aggregate G  $\uparrow \Rightarrow r_t \uparrow$

**(ii) Relative (Home vs Foreign) variables are UNIQUELY pinned down!**

**Indeterminacy of union-wide inflation & interest rate does NOT affect relative variables.**

**Intuition: monetary policy is common driver that does not affect relative (Home vs. Foreign) variables**

**Relative quantities depend on terms of trade (tot),**

$$q_t \equiv P_{H,t} / P_{F,t}$$

**Relative inflation = rate of change of tot**

$$\overline{\Pi}_{H,t} - \overline{\Pi}_{F,t} = \widehat{q}_t - \widehat{q}_{t-1}$$

**Relative output demand**

$$\widehat{Y}_{H,t} - \widehat{Y}_{F,t} = -\widehat{q}_t + (2\xi - 1)(\overline{\Psi}_{H,t} - \overline{\Psi}_{F,t}) + (\overline{G}_{H,t} - \overline{G}_{F,t})$$

# Relative Phillips curves

$$\overline{\Pi}_{H,t} - \overline{\Pi}_{F,t} = \kappa_w (\overline{mc}_{H,t} - \overline{mc}_{F,t}) + \beta E_t \{ \overline{\Pi}_{H,t+1} - \overline{\Pi}_{F,t+1} \}$$

# Relative real marginal cost

$$\overline{mc}_{H,t} - \overline{mc}_{F,t} = -\frac{1+\eta}{\eta} \widehat{q}_t - \frac{1+\eta}{\eta} (\widehat{\theta}_{H,t} - \widehat{\theta}_{F,t}) + \frac{1}{\eta} (\widehat{G}_{H,t} - \widehat{G}_{F,t}) + \frac{\eta+2\xi-1}{\eta} (\widehat{\Psi}_{H,t} - \widehat{\Psi}_{F,t})$$

# Terms of trade equation

$$E_t \widehat{q}_{t+1} = \frac{1+\kappa+\beta}{\beta} \widehat{q}_t - \frac{1}{\beta} \widehat{q}_{t-1} + \frac{\kappa}{\beta} (\widehat{\theta}_{H,t} - \widehat{\theta}_{F,t}) - \frac{1}{1+\eta} \frac{\kappa}{\beta} (\widehat{G}_{H,t} - \widehat{G}_{F,t}) - \frac{\kappa}{\beta} \frac{\eta+2\xi-1}{1+\eta} (\widehat{\Psi}_{H,t} - \widehat{\Psi}_{F,t})$$

# Unique tot solution

$$\widehat{q}_t = \Xi \cdot \widehat{q}_{t-1} - a_\theta (\widehat{\theta}_{H,t} - \widehat{\theta}_{F,t}) + a_G (\widehat{G}_{H,t} - \widehat{G}_{F,t}) + a_\Psi (\widehat{\Psi}_{H,t} - \widehat{\Psi}_{F,t})$$

$$0 < \Xi < 1 \text{ and } a_\theta, a_G, a_\Psi > 0$$

**Terms of trade do NOT depend on monetary policy**



# Sunspot equilibria:

Focus on equilibria in which union-wide inflation is a function of ZLB regime and of natural real interest rate:

$$\widehat{\Pi}_t^B = \mu^B + \lambda^B \widehat{r}_t \quad \text{if the ZLB constraint binds at } t;$$

$$\widehat{\Pi}_t^S = \mu^S + \lambda^S \widehat{r}_t \quad \text{if the ZLB constraint is slack at } t,$$

$$\text{with } \gamma_\pi \widehat{\Pi}_t^B \leq -(\Pi - \beta)/\Pi < \gamma_\pi \widehat{\Pi}_t^S.$$

**Assume constant transition probabilities between ZLB regimes**

$$p_{ij} \equiv \text{Prob}(\widehat{\Pi}_{t+1} = \widehat{\Pi}^j | \widehat{\Pi}_t = \widehat{\Pi}^i) \quad \text{for } i, j \in \{S, B\}$$

## Key result

For sufficiently high shock persistence:

$$r_t \uparrow \Rightarrow E_t \Pi_{t+1} \downarrow \text{ and } \Pi_t \downarrow$$

Calibration: mean price stickiness: 4 quarters;  $\rho=0.95$

Cole-Obstfeld preferences (NX=0)

Equilibrium policy rules:

### Permanent liquidity trap

$$\Pi_t^B = -0.0074 - 1.070 \hat{r}_t = -0.0074 + 0.05 \theta_t - 0.03 G_t - 0.05 \Psi_t$$

$$Y_t^B = -0.0001 + 1.02 \theta_t + 0.49 G_t - 0.02 \Psi_t$$

### Permanent ZLB slack

$$\Pi_t^S = 1.77 r_t = -0.09 \theta_t + 0.04 G_t + 0.09 \Psi_t$$

$$Y_t^S = 0.97 \theta_t + 0.51 G_t + 0.03 \Psi_t$$

Very muted inflation response to shock

ZLB binding/slack irrelevant for shock response

# IMPACT RESPONSES TO HOME GOV'T PURCHASES SHOCK (1%)

	.....Home.....					.....Foreign.....		
	i	$\pi$	GDP	TB/Y	RER	i	$\pi$	GDP
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Beliefs-driven Liq.Trap	0.00	0.24	0.66	0.00	0.15	0.00	-0.37	-0.19
Fundamental Liq.Trap	0.00	4.94	3.01	0.00	0.15	0.00	4.33	2.16
Away from ZLB	0.10	0.37	0.69	0.00	0.15	0.01	0.01	-0.16
RBC (flex-price)	--	--	0.50	0.00	0.50	--	--	0.00

- Response of union-wide GDP is close to RBC response, under inflation targeting, both in and out of liquidity trap.
- However, response of relative (Home vs. Foreign) variables is distorted by nominal rigidities. Monetary policy in MU cannot undo this distortion
- In RBC world, Home  $G \uparrow$  triggers Home tot appreciation, Foreign GDP is unaffected
- In NK world: Home tot appreciation is muted  
 $\Rightarrow$  Foreign GDP falls (beliefs-driven liquidity trap)

**Fundamental liquidity trap (due to adverse demand shock): baseline scenario features very sharp output increase**

**Large fiscal multiplier and strong cross-country spillover**

# Conclusion

**Shock transmission in a Monetary Union stuck in a liquidity trap depends on the cause of the liquidity trap**

**In beliefs-driven liquidity trap: weak (negative) international fiscal spillover**

**Results here caution against idea of strong cross-border fiscal transmission in monetary union, in an era of low interest rates**